ISLAND WASTE MANAGEMENT CORPORATION Projections for years ended March 31, 2021, 2022, 2023 & 2024 With Proposed Rate Increase

	Actual 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23	Projected 2023/24	
REVENUE Household user fees (sch 1) Disposal fees (sch 2)	14,482,680 4,673,494	14,832,300 3,964,100	15,557,000 4,091,100	15,754,500 4,254,700	15,954,800 4,424,800	Tires had been a cost recoverable item:
Tires Decommissioning and monitoring Other	1,175,107 21,388 37,606	25,000 41,000	- 25,500 41,800	- 26,000 42,600	- 26,500 43,500	2020/21 no longer administered by IWMC
<u>-</u>	20,390,275	18,862,400	19,715,400	20,077,800	20,449,600	_
EXPENDITURES Administration (sch 3) Advertising, education and PR (sch 4) Operating costs	1,457,981 131,719	1,470,200 120,800	1,496,200 123,100	1,525,700 125,500	1,555,900 128,000	
Residental collection (sch 5) Disposal (sch 6) Tire collection and disposal Decommissioning and monitoring	6,963,337 7,850,566 1,175,107 21,388	7,111,300 8,241,000 - 25,000	7,284,100 8,454,000 - 25,500	7,418,600 8,689,800 - 26,000	7,554,600 8,950,300 - 26,500	_
_	17,600,098	16,968,300	17,382,900	17,785,600	18,215,300	_
Earnings before depreciation and interest Depreciation Interest on long-term debt	2,790,177 2,049,053 1,010,710	1,894,100 2,200,000 910,800	2,332,500 2,200,000 804,900	2,292,200 2,000,000 695,100	2,234,300 1,900,000 582,600	_
Net income (loss)	(269,586)	(1,216,700)	(672,400)	(402,900)	(248,300)	
Retained Earnings (Deficit) - beginning of year	2,146,800	1,877,214	660,514	(11,886)	(414,786)	_
Retained Earnings (Deficit) - end of year	1,877,214	660,514	(11,886)	(414,786)	(663,086)	

HOUSEHOLD USER FEE REVENUE - SCHEDULE 1

	Actual 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23	Projected 2023/24	Explanation for Assumption
HOUSEHOLD USER FEES						
HUF - Direct invoicing, refunds/adj and cart revenue HUF - Prop Taxes	33,732 14,448,948	30,000 14,802,256	30,300 15,526,652	30,603 15,723,885	30,909 15,923,856	1% increase
	14,482,680	14,832,256	15,556,952	15,754,488	15,954,765	-
DISPOSAL FEE REVENUE - SCHEDULE 2						
	Actual 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23	Projected 2023/24	
DISPOSAL FEES						
East Prince Waste Management Facility Central Compost Facility Brockton Energy from Waste Murray River Dingwells Mills Other New London	2,767,076 326,604 124,732 1,167,169 77,957 101,646 (93) 108,403	2,370,735 240,900 117,609 971,841 78,857 84,104 277 99,822 3,964,145	2,465,774 245,700 120,000 991,300 80,400 85,800 300 101,800 4,091,074	2,564,400 255,500 124,800 1,031,000 83,600 89,200 300 105,900 4,254,700	265,700 129,800 1,072,200 86,900 92,800 300	2% increase for 2021/22 + \$47,674 min/max; 4% increase for 2022/23 & 4% increase for 2023/24 2% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2021/22; 4 % increase for 2021/23 & 4% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2023/24 2% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2023/24 2% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2023/24 2% increase for 2021/22; 4 % increase for 2022/23 & 4% increase for 2023/24
Household Counts @ March 31 Household Rate Total	=	67,082 205 13,933,154	67,968 213 14,524,959	68,865 213 14,716,688		1.32% increase in household counts (see household counts tab) Note: 2020/21 only includes new rate for 3 months (Jan, Feb & Mar 2021)
Cottage Counts @ March 31 Cottage Rate Total	=	7,704 95 770,573	7,710 115 886,805	7,715 115 887,426		.07% increase in cottage counts (see household counts tab) _Note: 2020/21 only includes new rate for 3 months (Jan, Feb & Mar 2021)
Extended Cottage Counts @ March 31 Cottage Rate Total	_	779 120 98,530	812 140 114.888	847 140 119.771		4.25% increase in extended cottage counts (see household counts tab) Note: 2020/21 only includes new rate for 3 months (Jan, Feb & Mar 2021)
. 5000		14,802,256	15,526,652	15,723,885	15,923,856	- =

HOUSEHOLD USER FEES:

Increase housing rate from \$205 to \$213 (note Projected 2020/21 only has new rate for 3 months; old rate for 9 months)
Increase cottage rate from \$95 to \$115 (note Projected 2020/21 only has new rate for 3 months; old rate for 9 months)
Increase extended cottage rate from \$120 to \$140 (Projected 2020/21 only has new rate for 3 months; old rate for 9 months)

DISPOSAL FEE REVENUE

2020/21 - each facility is projected based on actual % down YTD (April - Oct) from same period prior year and projecting same to March 31/21 2021/22 based on 2% increase 2022/23 based on 4% increase 2023/24 based on 4% increase

ADMINISTRATION - SCHEDULE 3

	Actual 2019/20	rojected 2020/21	ı	Projected 2021/22	Projected 2022/23	F	Projected 2023/24	Assumption
Charlottetown Office								
Dues and memberships	2,825	3,300		3,366	3,433		3,502	2%
Insurance	28,015	33,600		34,272	34,957		35,657	2%
Interest and bank charges	3,721	3,800		3,876	3,954		4,033	2%
Office equipment	344	400		408	416		424	2%
Office supplies	17,578	13,300		13,566	13,837		14,114	2%
Miscellaneous	4,632	1,000		1,020	1,040		1,061	2%
Professional fees	22,859	23,400		23,868	24,345		24,832	2%
Repairs and maintenance	13,152	13,600		13,872	14,149		14,432	2%
								2021/22 based on collective
Salaries and management	746,724	745,700		758,750	773,925		789,403	agreement; 2% thereafter
Telephone	20,359	17,000		17,340	17,687		18,041	2%
Travel	27,005	27,900		28,458	29,027		29,608	2%
Utilities	33,274	36,900		37,638	38,391		39,159	2%
	 920,488	919,900		936,434	955,162		974,266	_
Customer Service								
Dues and memberships	329	300		306	312		318	2%
Office supplies	2,512	2,600		2,652	2,705		2,759	2%
Rent	16,800	16,800		16,800	16,800		16,800	no increase, as per agreement
	,	•		,	,		,	2021/22 based on collective
Salaries and management	344,977	355,900		362,128	369,371		376,758	agreement; 2% thereafter
Telephone	19,876	23,800		24,276	24,762		25,257	2%
Travel	3,439	400		408	416		424	2%
	387,933	399,800		406,570	414,366		422,317	
	 ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,		,	, , , , , , , , , , , , , , , , , , , ,		,-	-
Disposal Fee Program								
Interest and bank charges	4,270	6,000		6,120	6,242		6,367	2%
								2021/22 based on collective
Salaries and wages	136,281	142,100		144,587	147,478			agreement; 2% thereafter
Supplies	7,459	1,300		1,326	1,353		1,380	2%
Telephone	1,175	1,100		1,122	1,144		1,167	2%
Travel	 375	-		-	-		-	
	149,560	150,500		153,155	156,218		159,342	_
Total Administration	\$ 1,457,981	\$ 1,470,200	\$	1,496,159	\$ 1,525,746	\$	1,555,925	_

ADVERTISING, EDUCATION AND PUBLIC RELATIONS - SCHEDULE 4

	 Actual 2019/20		Projected 2020/21		Projected 2021/22		Projected 2022/23		Projected 2023/24	Assumption	
Advertising, education and PR											
Advertising Education Public Relations	\$ 2,417 55,812 11,216	\$	6,700 48,400 3,900	\$	6,834 49,368 3,978	\$	6,971 50,355 4,058	\$	7,110 51,362 4,139	2% 2% 2% 2021/22 based on collective	
Wages	 62,274		61,800		62,882		64,139		65,422	_agreement; 2% thereafter	
Total Advertising, education and PR	\$ 131,719	\$	120,800	\$	123,062	\$	125,523	\$	128,033	<u>-</u>	

RESIDENTIAL COLLECTION - SCHEDULE 5

	Actual 2019/20	Projected 2020/21	Projected 2021/22		Projected 2022/23		Projected 2023/24		Assumption	
RESIDENTIAL COLLECTION										
Cart write-offs and storage Collection contracts	\$ 48,405	\$ 56,000	\$	57,120	\$	58,262	\$	59,428	2%	
- Compost and waste	4,334,785	4,427,385		4,508,388		4,591,443		4,675,242	per contract tab	
- Recyclables OST's	1,960,326	1,984,105		2,063,371		2,100,503		2,138,156	per contract tab	
- Salaries	520,952	565,200		575,091		586,593		598,325	2020/21 based on collective agreement; 2% thereafter	
 Vehicles and supplies 	 98,869	78,600		80,172		81,775		83,411		
Total Residential Collection	\$ 6,963,337	\$ 7,111,290	\$	7,284,142	\$	7,418,576	\$	7,554,561	=	

DISPOSAL EXPENSES - SCHEDULE 6

	Actual 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23	Projected 2023/24	Assumption
East Prince Waste Management Facility						
Accretion	\$ 19,118	\$ 23,000	23,460	23,929	24,408	2%
Equipment rental	9,975	12,700	12,954	13,213	13,477	2%
Gas and oil	66,652	68,100	69,462	70,851	72,268	2%
Hazardous waste	19,457	20,000	20,400	20,808	21,224	2%
Leachate disposal	77,802	78,000	79,560	81,151	82,774	2%
Office and miscellaneous	24,655	26,000	26,520	27,050	27,591	2%
Repairs and maintenance	135,332	148,000	150,960	153,979	157,059	2%
						2021/22 based on collective
Salaries, wages and benefits	538,977	549,300	558,913	570,091	581,493	agreement; 2% thereafter
Security	8,493	11,000	11,220	11,444	11,673	2%
Supplies and materials (includes woodchips	104,386	140,000	142,800	145,656	148,569	2%
Telephone	3,724	3,500	3,570	3,641	3,714	2%
Contaminated Soil	57,205	70,000	71,400	72,828	74,285	2%
Travel and conferences	89	-	-	-	-	2%
Utilities	56,923	55,800	56,916	58,054	59,215	- 2%
	1,122,788	1,205,400	1,228,135	1,252,697	1,277,751	_
Queen's County Regional Landfill						
Repairs and maintenance	2,685	2,200	2,244	2,289	2,335	2%
Utilities	1,918	2,000	2,040	2,081	2,122	
	4,603	4,200	4,284	4,370	4,457	_

	Actual 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23	Projected 2023/24	Assumption
Energy from Waste						
Fly Ash disposal	222,473	205,400	209,508	213,698	217,972	2%
PEI Energy Systems Contract	2,093,012	2,144,600	2,187,492	2,231,242	2,275,867	2%
Testing	0	30,000	30,600	31,212	31,836	2%
Carbon	81,278	160,000	163,200	166,464	169,793	2%
Confidential & Contaminated	13,308	12,400	12,648	12,901	13,159	2%
Repairs and maintenance - scale	5,900	6,800	6,936	7,075	7,216	2%
Scale house supplies	3,649	3,700	3,774	3,849	3,926	2%
						2021/22 based on collective
Wages - scale operator and inspector	146,597	141,200	143,671	146,544	149,475	agreement; 2% thereafter
						_
	2,566,217	2,704,100	2,757,829	2,812,986	2,869,245	_
Central Composting Facility						
Contract	2,153,171	2,214,300	2,258,599	2,303,771	2,349,846	per contract tab new policy spring/summer 2019 plus 30% yearly increase assumption as per the Prov; significantly increase over last
Insurance	137,179	183,200	238,160	309,608	402,490	years
Property tax	302	300	306	312	318	2%
,						2021/22 based on collective
Salaries, wages and benefits	62,212	63,500	64,611	65,903	67.222	agreement; 2% thereafter
Repairs and maintenance	163,103	200,000	204,000	208,080	212,242	•
	2,515,967	2,661,300	2,765,676	2,887,674	3,032,118	-

	Actual 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23	Projected 2023/24	Assumption
Waste Watch Drop-off Centers						
Blue bag disposal	52,288	54,000	55,080	56,182	57,305	2%
Green Isle Environmental Contract	576,279	575,000	586,500	598,230	610,195	2%
Household Hazardous Waste	123,810	126,000	128,520	131,090	133,712	2%
Materials and supplies	28,128	31,000	31,620	32,252	32,897	2%
Miscellaneous & Ashpalt shingles	665	600	612	624	637	2%
Repairs and maintenance	227,904	235,000	239,700	244,494	249,384	2%
·						2021/22 based on collective
Salaries, wages and benefits	352,154	358,400	364,672	371,965	379,405	agreement; 2% thereafter
Security	984	1,000	1,020	1,040	1,061	2%
Signage	1,123	1,200	1,224	1,248	1,273	2%
Telephone	8,186	8,000	8,160	8,323	8,490	2%
Travel	11,795	14,000	14,280	14,566	14,857	2%
Utilities	11,087	11,200	11,424	11,652	11,886	_ 2%
	1,394,403	1,415,400	1,442,812	1,471,668	1,501,102	_
Transportation of Material						
Motor vehicle	120,153	113,600	115,872	118,189	120,553	2%
Supplies	3,597	3,000	3,060	3,121	3,184	2%
• •						2021/22 based on collective
Salaries, wages and benefits	122,838	134,000	136,345	139,072	141,853	_agreement; 2% thereafter
	246,588	250,600	255,277	260,383	265,590	_
Total Disposal	7,850,566	8,241,000	8,454,013	8,689,778	8,950,264	_

ISLAND WASTE MANAGEMENT CORPORATION

SUMMARY OF CONTRACTS						
	BENCHMARK		PROJEC	TIONS		
		2020/21	2021/22	2022/23	2023/24	
Compost & Waste Contracts						
East Prince (Aug) - contract pmt		816,728	843,721	870,715	897,708	contract pmt based on monthly unit price & housing counts at beginning of contract
Fuel	138.6/900	(11,970)	(9,270)	(6,570)	(3,870)	projected a 3.0 cent /liter increase per year for diesel fuel compounded yearly
Net Accrued Housing & Fuel (Sept - March)		(5,200)				Annual Housing adjustments are projected based on the avg increase over the last 3 years (.84%) - see household counts
Housing		28,226	28,463	28,702	28,943	
		827,784	862,914	892,847	922,781	
West Prince (Aug) - contract pmt		399,432	399,432	399,432		contract pmt based on monthly price & housing counts at beginning of contract
Fuel	129.78/600	(3,192)	(1,392)	408	2,208	projected a 3.0 cent /liter increase per year for diesel fuel compounded yearly
Net Accrued Housing & Fuel (Sept - March)		(900)				Annual Housing adjustments are projected based on the avg increase over the last 3 years (.73%) - see houlsehold counts
Housing		16,827	16,950	17,074	17,198	
riousing		412,167	414,990	416.914	418.838	
Capital (Oct) - contract pmt		1.022.025	1,039,332	1.056.987		contract pmt based on monthly price & housing counts at beginning of contract
Fuel	136.2/600	(9,732)	(7,932)	(6,132)		projected a 3.0 cent /liter increase per year for diesel fuel compounded yearly
Reimbursement cost per contract		13,121	13,383	13,651	13,924	Reimbursement to contractor as special collection and chrged commercial rate for residential collection. 2% increase.
Net Accrued Housing & Fuel (Nov - March)		9,500				
						Annual Housing adjustments are projected based on the avg increase over the last 3 years (1.68%) - see household counts
Housing		229,406	233,260	237,179	241,163	tab
		1,264,320	1,278,044	1,301,685	1,325,707	
Central (Oct) - contract pmt		1,110,142	1,128,978	1,148,200	1,167,732	contract pmt based on monthly price & housing counts at beginning of contract
Fuel	136.2/600	(10,000)	(8,200)	(6,400)	(4.600)	projected a 3.0 cent /liter increase per year for diesel fuel compounded yearly
Net Asserted Herseins & Fred (New Moreh)			(-,,	(-,,	(,,	, , , , , , , , , , , , , , , , , , , ,
Net Accrued Housing & Fuel (Nov - March)		1,300				
						Annual Housing adjustments are projected based on the avg increase over the last 3 years (1.71%) - see household counts
Housing		127,000	129,172	131,381	133,627	tab
		1,228,442	1,249,950	1,273,180	1,296,759	
Eastern Kings (Oct) - contract pmt		304,311	304,311	304,311	304,311	contract pmt based on monthly price & housing counts at beginning of contract
Wage Clause		6,840	6,977	7,116	7,259	2% COL increase
Not Assured Housing & Fuel (New Moreh)		(2 500)				
Net Accrued Housing & Fuel (Nov - March)		(3,500)				
Fuel	115/700	(1,911)	189	2,289	4,389	projected a 3.0 cent /liter increase per year for diesel fuel compounded yearly
						Annual Housing adjustments are projected based on the avg increase over the last 3 years (.52%) - see household counts
Housing		23,911	24,035	24,160	24,286	tab
		329,651	335,512	337,877	340,245	
Southern Kings (Oct) - contract pmt		336,181	336,181	336,181	336,181	contract pmt based on monthly price & housing counts at beginning of contract
Wage Clause		6,840	6,977	7,116	7,259	2% COL increase
Fuel	127.9/500	(4,000)	(2,500)	(1,000)	500	projected a 3.0 cent /liter increase per year for diesel fuel compounded yearly Annual Housing adjustments are projected based on the avg increase over the last 3 years (1.23%) - see household counts
			, , ,			
Housing		26,000	26,320	26,644	26,971	tab
		365,021	366,977	368,941	370,911	
		4,427,385	4,508,388	4,591,443	4,675,242	_
		•	•	•		

Recyclable Contracts (June)						
Combined Areas		1,789,956	1,870,108	1,900,910	1,932,204	contract pmt based on monthly price & housing counts at beginning of contract less \$55k per year for Saturday morning drop offs reflected in another line item
Net Accrued Housing & Fuel (July - March)		19,200				
Saturday morning Drop Off chrg		38,525	51,413	52,272	53,116	Saturday morning - 52 Annual Drop off & Haul Locations - per contract price. Reduced exp in 2020/21 due to Covid and facilities shut down for period of time (no chrge during this time).
Wage Clause Fuel	134.3/1000	95,500 (5,176)	97,410 (2,176)	99,358 824		2% COL increase projected a 3.0 cent //iter increase per year for diesel fuel compounded yearly
Housing		46,100	46,616	47,138	47,666	Annual Housing adjustments are projected to increase at average of all contracts over last 3 years (1.12%) - see household counts tab
	=	1,984,105	2,063,371	2,100,503	2,138,156	-
Central Compost Facility Contract Contract pmt		2,237,178	2,281,922	2,327,560	2,374,111	as per extension of contract to 2024. Based on 2% increase each year.
1/2 Wage Reimbursement to ADI (share employee)		30,134	30,737	31,352	31,979	Employee cost Share at CCF actual costs plus 2% increase per year.
Refund from ADI on propane/electricial/junk box		(53,000)	(54,060)	(55,141)	(56,244)	Calculated based on contract adjustments for changes to cost of electrical, propane, diesel, and waste disposal tippage.
		2.214.313	2.258.599	2.303.771	2.349.846	

ISLAND WASTE MANAGEMENT CORPORATION INTEREST ON LONG-TERM DEBT

	Actual 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23	Projected 2023/24
Scotia Capital- due Dec 2027	988,838	896,454	798,014	693,122	581,354
Prov #1 (\$772k) - due Jan 2022 (compactor)	15,494	9,240	2,595	-	-
Prov #2 (\$600k) - due June 2022 (screener)	6,378	4,231	1,886	100	-
Prov #3 (\$251,622) - due Nov 2025 (loader)	_	925	2,404	1,843	1,275
	1,010,710	910,849	804,899	695,065	582,629

		Adjusted Cost			Cost	Adjusted A/D	Dep'n	A/D on	A/D	NBV
Description Land	Rate	31-Mar-20	Additions	Disposals	31-Mar-21	31-Mar-20	2020/21	Disposals	31-Mar-21	31-Mar-21
Compost facility - land		493,120.00			493,120.00	-	-		-	493,120.00
EPWMF - Land		325,679.05			325,679.05				-	325,679.05
		2,425.00			2,425.00				-	2,425.00
WWDC land	_	11,300.00			11,300.00	-	-		-	11,300.00
		832,524.05	-	-	832,524.05	-	-	-	-	832,524.05
Buildings/Sign/Fence										
Cart storage	5%	13,551.80	-		13,551.80	9,433.00	678.00		10,111.00	3,440.80
Scalehouse - EPWMF	5%	172,721.18	-	-	172,721.18	81,942.00	8,636.00		90,578.00	82,143.18
Sign - EPWMF	20%	17,728.00	-	-	17,728.00	12,411.00	3,546.00		15,957.00	1,771.00
Scalehouse - PEI ES	5%	51,132.35	-		51,132.35	24,315.00	2,557.00		26,872.00	24,260.35
Fence	5%	17,548.00	-		17,548.00	8,332.00	877.00		9,209.00	8,339.00
110 Watts Ave	5%	264,037.82	-		264,037.82	108,565.00	13,202.00		121,767.00	142,270.82
HHW Buildings	5% _	74,726.78	-		74,726.78	55,478.00	3,736.00	-	59,214.00	15,512.78
		611,445.93	-	-	611,445.93	300,476.00	33,232.00	-	333,708.00	277,737.93
Landfill cells										
Landfill cells retirement **		3,474,582.00			3,474,582.00	2,398,723.00	75,000.00		2,473,723.00	1,000,859.00
Landfill expansion	0%	5.138.25			5.138.25	-	-		-	5.138.25
Landfill elevation project	0%	17,188.51			17,188.51	-	-		-	17,188.51
EPWMF landfill cell #6	5%	4,935,547.11			4,935,547.11	-	250,000.00		250,000.00	4,685,547.11
EPWMF landfill cell #3	25%	1,852,393.54			1,852,393.54	1,852,393.54	-		1,852,393.54	-
EPWMF landfill cell #5	12.5%	2,310,753.71	-		2,310,753.71	2,310,754.00	-		2,310,754.00	(0.29)
EPWMF landfill cell #4 *	12.5%	1,705,868.40	-		1,705,868.40	1,705,868.00	-		1,705,868.00	0.40
		14,301,471.52	-	-	14,301,471.52	8,267,738.54	325,000.00	-	8,592,738.54	5,708,732.98
Leachate facitlity										
Leachate		2,708,134.95	-		2,708,134.95	1,017,756.00	123,431.00		1,141,187.00	1,566,947.95
Compost facility										
Buildings over 25 ys (8 remaining)		13,831,014.24	-	-	13,831,014.24	9,461,091.00	546,240.00		10,007,331.00	3,823,683.24
Equipment over 25 yrs (8 remaining)		274,189.41			274,189.41	187,701.00	10,811.00		198,512.00	75,677.41
Equipment over 20 yrs (3 remaining)		460,028.90			460,028.90	388,609.00	23,807.00		412,416.00	47,612.90
Equipment over 15 yrs (0 remaining) Equipment over 10 years	10%	6,095,382.90 1,287,930.36	200,000.00		6,095,382.90 1,487,930.36	6,095,383.00 420,871.00	138,793.04		6,095,383.00 559,664.04	(0.10) 928,266.32
Equipment over 5 years	10 /0	169.695.00	200,000.00		169,695.00	152,726.00	16.970.00		169,696.00	(1.00)
Equipment over 10 yrs (0 remaining)		355,217.01		_	355,217.01	355,217.00	-	_	355,217.00	0.01
_qa.p	_	22,473,457.81	200,000.00	-	22,673,457.81	17,061,598.00	736,621.04	-	17,798,219.04	4,875,238.78
WWDC's		, -, -	,		,, -	,,	, .		,,	,,
WWDC - Brockton	6.67%	771,974.00	10,000.00		781,974.00	664,731.00	51,798.53		716,529.53	65,444.47
WWDC - Dingwells Mills	6.67%	564,272.00	10,000.00		574,272.00	500,092.00	37,951.66		538,043.66	36,228.34
WWDC - Murray River	6.67%	414,784.00	10,000.00		424,784.00	341,773.00	27,985.74		369,758.74	55,025.26
WWDC - EPWMF	6.67%	554,083.00	10,000.00		564,083.00	228,486.00	37,272.39		265,758.39	298,324.61
WWDC - New London	6.67% _	697,101.00	10,000.00		707,101.00	451,225.00	46,806.97		498,031.97	209,069.03
		3,002,214.00	50,000.00	-	3,052,214.00	2,186,307.00	201,815.28	-	2,388,122.28	664,091.72
Waste and compost carts										
Recycling containers	10%	200,336.39			200,336.39	200,337.00	_		200,337.00	(0.61)
Waste and compost carts	5.00%	7,200,469.00	300,000.00	-	7,500,469.00	4,396,188.00	367,523.00		4,763,711.00	2,736,758.00
P	_	7,400,805.39	300,000.00	-	7,700,805.39	4,596,525.00	367,523.00	-	4,964,048.00	2,736,757.39

Site equipment Equipment - WA	20%	338.220.00	250.000.00		588.220.00	338.220.00	25,000.00		363.220.00	225.000.00
Compactor - WA	20% 10%	1,285,800.00	250,000.00	-	1,285,800.00	498,270.00	25,000.00 128,580.00	-	626.850.00	658,950.00
Scales - WA	10%	159,676.48	-		1,265,600.00	159,677.00	120,300.00		159,677.00	(0.52)
Scales - WA Scales - EW	10%	58,802.50			58,802.50	32,340.00	5,880.00		38,220.00	20,582.50
Scales - EW Scales - G'Isle (S'side)	10%	2.598.24			2,598.24	1,950.00	260.00		2,210.00	388.24
Equipment - WW	10%	6,806.70	-		6,806.70	5,990.00	681.00		6,671.00	135.70
Scale equipment - DF	10%	193,559.35	10,000.00		203,559.35	125,863.00	19,855.94		145,718.94	57,840.42
Containers - All sites	10%	508,943.00	25,000.00		533,943.00	391,626.00	52,144.00		443,770.00	90,173.00
Equipment - All sites	20%	275,949.46	25,000.00		300,949.46	275,950.00	2,500.00		278,450.00	22,499.46
Equipment - All sites	2070	2,830,355.73	310,000.00		3,140,355.73	1,829,886.00	234,900.94		2,064,786.94	1,075,568.80
		2,630,333.73	310,000.00	-	3, 140,333.73	1,629,660.00	234,900.94	-	2,004,760.94	1,075,506.60
Motor vehicles										-
Motor vehicles - CH	20%	513,615.00	100,000.00	-	613,615.00	372,454.00	55,000.00	-	427,454.00	186,161.00
Motor vehicles - MV	20%	784,206.00	-	-	784,206.00	614,488.00	90,265.00	-	704,753.00	79,453.00
	•	1,297,821.00	100,000.00	-	1,397,821.00	986,942.00	145,265.00	-	1,132,207.00	265,614.00
Office equipment										
Office equipment - CS	20%	14.311.92			14.311.92	14.312.35			14,312.35	(0.43)
Office equipment - DF	20%	11,695.78	-	_	11,695.78	11,696.00	-	-	11,696.00	(0.43)
Office equipment - WA	20%	4,738.59	-		4,738.59	4,739.00	-		4,739.00	(0.41)
Office equipment - CH	20%	31,568.00	-		31,568.00	30,190.00	-	_	30,190.00	1,378.00
Office equipment - CF	20%	719.84	-	-	719.84	720.00	-	-	720.00	(0.16)
Office equipment - Ci	20 /0	63,034.13	<u> </u>		63,034.13	61,657.35			61,657.35	1,376.78
		23,52			23,52	.,,			21,001100	1,51 211 2
Computer equipment										
Computer equipment - CS	20%	19,519.47	5,000.00	-	24,519.47	19,519.88	500.00	-	20,019.88	4,499.59
Computer equipment - DF	20%	20,564.00	-	-	20,564.00	19,738.00	-	-	19,738.00	826.00
Computer equipment - WA	20%	5,446.02	-		5,446.02	5,446.40	-		5,446.40	(0.38)
Computer equipment - CH	20%	80,735.57	5,000.00	-	85,735.57	80,735.30	500.00	-	81,235.30	4,500.27
Computer server - CH	20%	3,192.48	-	-	3,192.48	3,193.00	-	-	3,193.00	(0.52)
Computer equipment - CF	20%	1,918.29	-		1,918.29	1,920.00	-		1,920.00	(1.71)
		131,375.83	10,000.00	-	141,375.83	130,552.58	1,000.00	-	131,552.58	9,823.25
Computer software										
Computer software - CS	20%	1,667.46	-		1,667.46	1,668.00	-		1,668.00	(0.54)
Computer software - DF	20%	31,963.27			31,963.27	24,359.00	6,393.00		30,752.00	1,211.27
Computer software - CH	20%	99,441.00	-		99,441.00	60,496.00	19,888.00		80,384.00	19,057.00
Website Design	20%	9,500.00	-		9,500.00	950.00	1,900.00		2,850.00	6,650.00
Trux software	20%	58,563.80			58,563.80	58,565.00	-		58,565.00	(1.20)
Leasehold improvements		201,135.53	-	-	201,135.53	146,038.00	28,181.00	-	174,219.00	26,916.53
Leasehold improvements - CS	20%	27,222.45			27,222.45	27,222.00			27,222.00	0.45
Leasehold improvements - CH	20%	67,551.88	-		67,551.88	67,552.00	-		67,552.00	(0.12)
Leasenoid improvements - CH	2070	94,774.33			94,774.33	94,774.00			94,774.00	0.33
		01,771.00			01,777.00	0 1,7 7 1.00			0 1,7 7 1.00	0.00
Total Capital Assets		55,948,550.20	970,000.00	-	56,918,550.20	36,680,250.47	2,196,969.25	-	38,877,219.72	18,041,330.49

		Adjusted				Adjusted						
Description	Rate	Cost 31-Mar-21	Additions	Disposals	Cost 31-Mar-22	A/D 31-Mar-21	Dep'n 2021/22	A/D on Disposals	A/D 31-Mar-22	NBV 31-Mar-22	Dep'n 2022/23	Dep'n 2023/24
Dooripaon	rato	01 mai 21	Additions	Бюросию	01 mai 22	OT Mai 21	2021/22	Diopodalo	01 Mai 22	01 mai 22	2022/20	2020/24
Land		100 100 00			400 400 00					100 100 00		
Compost facility - land EPWMF - Land		493,120.00 325,679.05			493,120.00 325,679.05	-	-		-	493,120.00 325.679.05		
EPWIVIF - Land		2,425.00			2,425.00				_	2,425.00		
WWDC land		11.300.00			11.300.00	-	_		-	11.300.00		
	_	832,524.05	-	-	832,524.05	-	-	-	-	832,524.05		
Buildings/Sign/Fence	=0/	10 == 1 00			40.554.00	40.444.00	.=		40 =00 00	. =	070.00	272.22
Cart storage Scalehouse - EPWMF	5% 5%	13,551.80 172,721.18	-		13,551.80	10,111.00 90,578.00	678.00		10,789.00	2,762.80 73,507.18	678.00 8,636.00	678.00
Sign - EPWMF	20%	17,728.00	-	-	172,721.18 17,728.00	15,957.00	8,636.00 1,771.00		99,214.00 17,728.00	73,507.10	0,030.00	8,636.00
Scalehouse - PEI ES	5%	51,132.35	_	_	51,132.35	26,872.00	2,557.00		29,429.00	21,703.35	2,557.00	2,557.00
Fence	5%	17,548.00	_		17,548.00	9,209.00	877.00		10,086.00	7,462.00	877.00	877.00
110 Watts Ave	5%	264,037.82	_		264,037.82	121,767.00	13,202.00		134,969.00	129,068.82	13,202.00	13,202.00
HHW Buildings	5%	74,726.78	_		74,726.78	59,214.00	3,736.00	-	62,950.00	11,776.78	3,736.00	3,736.00
	_	611,445.93	-	-	611,445.93	333,708.00	31,457.00	-	365,165.00	246,280.93	29,686.00	29,686.00
Landfill cells		3.474.582.00			3.474.582.00	0 470 700 00	75 000 00		2.548.723.00	925.859.00	75.000.00	75 000 00
Landfill cells retirement ** Landfill expansion	0%	5,138.25			5,138.25	2,473,723.00	75,000.00		2,548,723.00	925,859.00 5,138.25	75,000.00	75,000.00
Landfill elevation project	0%	17,188.51			17,188.51	_	_		_	17,188.51	_	
EPWMF landfill cell #6	5%	4,935,547.11			4,935,547.11	250,000.00	250,000.00		500,000.00	4,435,547.11	250,000.00	250,000.00
EPWMF landfill cell #3	25%	1,852,393.54			1,852,393.54	1,852,393.54	-		1,852,393.54	-	-	-
EPWMF landfill cell #5	12.5%	2,310,753.71	_		2,310,753.71	2,310,754.00	_		2,310,754.00	(0.29)	_	-
EPWMF landfill cell #4 *	12.5%	1,705,868.40	-		1,705,868.40	1,705,868.00	-		1,705,868.00	0.40	-	
		14,301,471.52	-	-	14,301,471.52	8,592,738.54	325,000.00	-	8,917,738.54	5,383,732.98	325,000.00	325,000.00
Leachate facitlity												
Leachate		2,708,134.95	_		2,708,134.95	1,141,187.00	123,431.00		1,264,618.00	1,443,516.95	123,431.00	123,431.00
Ecachate		2,700,104.55	_		2,700,104.55	1,141,107.00	120,401.00		1,204,010.00	1,440,010.00	120,401.00	120,401.00
Compost facility												
Buildings over 25 ys (7 remaining)		13,831,014.24	-	-	13,831,014.24	10,007,331.00	546,240.00		10,553,571.00	3,277,443.24	546,240.00	546,240.00
Equipment over 25 yrs (7 remaining)		274,189.41			274,189.41	198,512.00	10,811.00		209,323.00	64,866.41	10,811.00	10,811.00
Equipment over 20 yrs (2 remaining)		460,028.90			460,028.90	412,416.00	23,807.00		436,223.00	23,805.90	23,807.00	-
Equipment over 15 yrs (0 remaining)	400/	6,095,382.90	000 000 00		6,095,382.90	6,095,383.00	-		6,095,383.00	(0.10)	-	-
Equipment over 10 years Equipment over 5 years	10%	1,487,930.36 169,695.00	200,000.00		1,687,930.36 169.695.00	559,664.00 169.696.00	158,793.04		718,457.04 169.696.00	969,473.32 (1.00)	128,800.00	128,800.00
Equipment over 10 yrs (0 remaining)		355,217.01		_	355.217.01	355.217.00	_	_	355,217.00	0.01	_	-
Equipment over 10 yrs (o remaining)	_	22,673,457.81	200,000.00	<u> </u>	22,873,457.81	17,798,219.00	739,651.04	-	18,537,870.04	4,335,587.78	709,658.00	685,851.00
WWDC's		,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			,_,_,	,,			, ,	.,,		,
WWDC - Brockton	6.67%	781,974.00	10,000.00		791,974.00	716,529.53	52,465.20		768,994.73	22,979.27	22,979.00	-
WWDC - Dingwells Mills	6.67%	574,272.00	10,000.00		584,272.00	538,043.66	38,618.33		576,661.99	7,610.01	7,610.00	-
WWDC - Murray River	6.67%	424,784.00	10,000.00		434,784.00	369,758.74	28,652.41		398,411.15	36,372.85	28,652.00	7,721.00
WWDC - EPWMF	6.67%	564,083.00	10,000.00		574,083.00	265,758.39	37,939.06		303,697.45	270,385.55	37,000.00	37,000.00
WWDC - New London	6.67% _	707,101.00 3.052.214.00	10,000.00 50.000.00		717,101.00 3.102.214.00	498,031.97 2.388.122.29	47,473.64		545,505.61 2.593.270.92	171,595.39 508.943.08	46,500.00 142,741.00	46,500.00 91,221.00
		3,052,214.00	50,000.00	-	3,102,214.00	2,388,122.29	205,148.63	-	2,593,270.92	508,943.08	142,741.00	91,221.00
Waste and compost carts												
Recycling containers	10%	200,336.39			200,336.39	200,337.00	-		200,337.00	(0.61)	_	_
Waste and compost carts	5.00%	7,500,469.00	300,000.00	-	7,800,469.00	4,763,711.00	382,523.00		5,146,234.00	2,654,235.00	360,000.00	360,000.00
	_	7,700,805.39	300,000.00	-	8,000,805.39	4,964,048.00	382,523.00	-	5,346,571.00	2,654,234.39	360,000.00	360,000.00

		•							, ,			
		94,774.33	_	-	94,774.33	94,774.00	-	-	94,774.00	0.33	-	_
Leasehold improvements - CH	20%	67,551.88			67,551.88	67,552.00	-		67,552.00	(0.12)		
Leasehold improvements - CS	20%	27,222.45	-		27,222.45	27,222.00	-		27,222.00	0.45	-	-
Leasehold improvements												
	<u>-</u>	201,135.53	-	-	201,135.53	174,219.00	950.00	-	175,169.00	25,966.53	17,810.00	6,260.00
Trux software	20%	58,563.80			58,563.80	58,565.00	-		58,565.00	(1.20)	-	
Website Design	20%	9,500.00	-		9,500.00	2,850.00	950.00		3,800.00	5,700.00	1,900.00	1,900.00
Computer software - CH	20%	99,441.00	-		99,441.00	80,384.00	-		80,384.00	19,057.00	14,700.00	4,360.00
Computer software - DF	20%	31,963.27			31,963.27	30,752.00	-		30,752.00	1,211.27	1,210.00	-
Computer software - CS	20%	1,667.46	-		1,667.46	1,668.00	-		1,668.00	(0.54)	-	-
Computer software												
		141,375.83	10,000.00	-	151,375.83	131,552.58	1,000.00	-	132,552.58	18,823.25	∠,ŏ∠ö.00	2,000.00
Computer equipment - CF	20%	1,918.29	10.000.00		1,918.29 151,375.83	1,920.00	1.000.00		1,920.00 132.552.58	(1.71) 18.823.25	2.826.00	2,000.00
Computer server - CH	20%	3,192.48 1,918.29	-	-	3,192.48	3,193.00 1,920.00	-	-	3,193.00	(0.52)	-	-
Computer equipment - CH	20% 20%	85,735.57	5,000.00	-	90,735.57	81,235.30	500.00	-	81,735.30	9,000.27	1,000.00	1,000.00
Computer equipment - WA	20%	5,446.02	- - 000 00		5,446.02	5,446.40	-		5,446.40	(0.38)	1 000 00	1 000 00
Computer equipment - DF	20%	20,564.00	-	-	20,564.00	19,738.00	-	-	19,738.00	826.00	826.00	-
Computer equipment - CS	20%	24,519.47	5,000.00	-	29,519.47	20,019.88	500.00	-	20,519.88	8,999.59	1,000.00	1,000.00
Computer equipment	0001	04.540.15	5 000 00		00.540.15	00 040 00	500.00		00.540.00	0.000 =0	4 000 00	4 000 66
• •	-	63,034.13	-	-	63,034.13	61,657.35	-	-	61,657.35	1,376.78	1,378.00	-
Office equipment - CF	20%	719.84	-		719.84	720.00	-		720.00	(0.16)	-	-
Office equipment - CH	20%	31,568.00	-	-	31,568.00	30,190.00	-	-	30,190.00	1,378.00 [°]	1,378.00	-
Office equipment - WA	20%	4,738.59	-		4,738.59	4,739.00	-		4,739.00	(0.41)	-	-
Office equipment - DF	20%	11,695.78	_		11,695.78	11,696.00	_		11,696.00	(0.22)	-	_
Office equipment - CS	20%	14.311.92	-	_	14,311.92	14,312.35	_	_	14,312.35	(0.43)	_	_
Office equipment												
		1,397,821.00	100,000.00	-	1,497,821.00	1,132,207.00	134,453.00	-	1,266,660.00	231,161.00	55,000.00	55,000.00
Motor vehicles - MV	20%	784,206.00	-	-	784,206.00	704,753.00	79,453.00	-	784,206.00	-	-	-
Motor vehicles - CH	20%	613,615.00	100,000.00	-	713,615.00	427,454.00	55,000.00	-	482,454.00	231,161.00	55,000.00	55,000.00
Motor vehicles										-		
		, -,	-,		.,,	, ,	. ,		,, ,	, -,	- ,	-,
Equipment - All sites	2070	3,140,355.73	310,000.00	_	3,450,355.73	2,064,786.94	237,459.94	-	2,302,246.88	1,148,108.86	261,350.00	219,703.00
Equipment - All sites	20%	300,949.46	25,000.00		325,949.46	278,450.00	2,500.00		280,950.00	44,999.46	5,000.00	5,000.00
Containers - All sites	10%	533.943.00	25.000.00		558,943.00	443.770.00	54,644.00		498,414.00	60,529.00	50,894.00	9,635.00
Scale equipment - DF	10%	203.559.35	10.000.00		213.559.35	145.718.94	20.855.94		166,574.88	46,984.48	20,400.00	20.400.00
Scales - G'Isle (S'side) Equipment - WW	10%	2,598.24 6,806.70	-		2,598.24 6,806.70	2,210.00 6.671.00	-		2,210.00 6.671.00	388.24 135.70	320.00 136.00	68.00
	10% 10%	2.598.24			2.598.24	38,220.00 2.210.00	5,880.00		44,100.00	14,702.50 388.24	6,000.00 320.00	6,000.00 68.00
Scales - WA Scales - EW	10%	159,676.48 58,802.50			159,676.48 58,802.50	159,677.00 38,220.00	- F 990 00		159,677.00	(0.52)		
Compactor - WA ^	10%	1,285,800.00	-		1,285,800.00	626,850.00	128,580.00		755,430.00	530,370.00	128,600.00	128,600.00
Equipment - WA	20%	588,220.00	250,000.00	-	838,220.00	363,220.00	25,000.00	-	388,220.00	450,000.00	50,000.00	50,000.00
	200/	E00 000 00	250 000 00		000 000 00	202 222 22	05 000 00		200 200 00	450 000 00	F0 000 00	FO 000 00

	WEST PRI	NCE	EAST PRINC	Œ	CENTRA	AL	CAPITA	L	EASTERN KIN	GS	SOUTHERN KINGS	тс	OTAL ZONES	Difference	Rate	Revenue	
HOUSEHOLDS																	
Projected March 31/21	5,254		15,121		13,361		25,159		3,948		5,125		67,968	886	213	3,619,311	1.32%
March 31, 2020	5,216	0.71%	14,995	0.67%	13,137	1.92%	24,743	1.71%	3,928	1.05%	5,063	1.65%	67,082		205	10,313,858	
March 31, 2109	5,179	0.86%	14,895	0.67%	12,889	1.62%	24,328	2.02%	3,887	0.67%	4,981	0.73%					
March 31, 2018	5,135	0.61%	14,796	1.18%	12,683	1.57%	23,847	1.32%	3,861	-0.18%	4,945	1.31%					
March 31 ,2017	5,104		14,624		12,487		23,536		3,868		4,881						
Average 3 yr period		0.73%		0.84%		1.71%		1.68%		0.52%		1.23%					
COTTAGES																	
Projected March 31/21	732		1,777		3,013		165		1,239		784		7,710	6	115	221,653	0.07%
March 31, 2020	727	1.25%	1,771	0.11%	3,022	-0.95%	168	-0.59%	1,231	-0.40%	785	-0.38%	7,704		95	548,910	
March 31, 2109	718	1.13%	1,769	-0.79%	3,051	-0.68%	169	-4.52%	1,236	0.98%	788	-0.51%					
March 31, 2018	710	-0.42%	1,783	1.65%	3,072	0.75%	177	-0.56%	1,224	1.49%	792	0.38%					
March 31 ,2017	713		1,754		3,049		178		1,206		789						
Average 3 yr period		0.65%		0.33%		-0.29%		-1.89%		0.69%		-0.17%					
EXTENDED COTTAGES																	
Projected March 31/21	52		180		328		18		166		67		812	33	140	28,423	4.25%
March 31, 2020	49	13.95%	175	4.17%	317	7.82%	18	-5.26%	157	10.56%	63	14.55%	779		120	70,110	
March 31, 2109	43	4.88%	168	6.33%	294	7.30%	19	11.76%	142	4.41%	55	12.24%					
March 31, 2018	41	0.00%	158	-1.25%	274	-4.53%	17	0.00%	136	1.49%	49	-5.77%					
March 31 ,2017	41		160		287		17		134		52						
Average 3 yr period		6.28%		3.08%		3.53%		2.17%		5.49%		7.01%					

Assumptions:

******* actual households, cottage & extended cottage counts per zone for March 2017 through 2020

******* annual increases each year & 3 year period average is average of annual increases for each year

******* projected March 31/21 counts is calculated by March 31/20 counts by 'average 3 year period'

******* RATE is the fee in place for each service of Households, Cottages or Extended Cottage

******* REVENUE is the calculated amount of counts x rate. Note March 31/21 is 9 months at March 31/20 counts and 3 months at March 31/21 counts

******* TOTAL IS TOTAL OF ALL FEES FOR PROJECTED YEAR ENDED MARCH 31, 2021

TOTAL \$ 14,802,264