#### APPENDIX C

## RELATIVE RISK ASSESSMENT FOR A BENCHMARK UTILITY

## Introduction

- In risk premium models the relative risk coefficient adjusts the overall market risk premium up 2
- 3 or down depending on whether the individual security (company) is more or less risky than the
- market as a whole. More risky stocks have a relative risk coefficient greater than 1.0 and less 4
- risky stocks a relative risk coefficient less than 1.0. Averaging over all securities in the market 5
- gives a relative risk coefficient by definition of 1.0. All risk premium models have this same risk 6
- assessment relative to the market, whether they are the capital asset pricing model (CAPM)<sup>1</sup> 7
- 8 where the only source of risk is the market risk, or models that introduce other sources of risk.
- However, even within a two factor model, where the long Canada bond is regarded as risky due 9
- to interest rate risk,<sup>2</sup> or the Fama-French three factor model<sup>3</sup> where size and the market to book 10
- ratio (in their model termed the book to market ratio) are additional sources of risk, the 11
- coefficient on the market is still the main measure of risk. Estrada, 4 for example, shows that for 12
- the DOW 30 US stocks the simple CAPM expected return at 9.70% is only 0.20% more than the 13
- estimate from the three factor Fama-French Model and that the market risk premium is much 14
- larger than either the size or book to market premiums. 15
- Since the overall market return is the benchmark, the relative risk assessment is with respect to 16
- this benchmark. Statistically this relative risk coefficient is the *expected* or forecast covariance<sup>5</sup> 17
- 18 between the security's return and that on the market scaled by the variance of the return on the
- market. This is called the security's beta coefficient (β) and measures the contribution of the 19
- 20 security to the risk of a diversified portfolio. We normally estimate actual historic beta estimates

<sup>1</sup> William Sharpe, "Capital asset prices: a theory of market equilibrium under conditions of risk," Journal of Finance 19, 1964.

<sup>2</sup> Fisher Black, "Capital market equilibrium with restricted borrowing", Journal of Business, July 1972.

<sup>3</sup> Eugene Fama and Ken French, "The cross section of expected stocks returns," Journal of Finance 59, 1992.

<sup>4 &</sup>quot;The three factor model: a practitioners guide," Journal of Applied Corporate Finance, Spring 2011.

<sup>5</sup> The covariance measures the degree to which two securities move together.

- by a simple ordinary least squares (OLS) regression of the security's return on that of the market.
- 2 In any OLS regression the intercept is called alpha and the slope coefficient is called beta, which
- 3 is why these terms are used pervasively in finance. However, estimating actual beta coefficients
- 4 entails the exact same estimation problems as estimating the market risk premium, since both use
- 5 actual or historic returns. This is, that any estimate is very sensitive to what happened during the
- 6 estimation period. For example if something like a major stock market crash happens once every
- 7 20 years then beta coefficients estimated over the last five years will only capture this 25% of the
- 8 time. The other 75% of the time the betas will be estimated over a period that does not include a
- 9 major stock market crash.
- To overcome this problem in estimating the market risk premium we go back over very long
- periods of time. This is because the basic risk return trade-off in the capital market is regarded as
- relatively constant. However, for estimating beta coefficients this is more doubtful, since the risk
- of a firm or industry changes much more than the overall risk of the market. Instead, we tend to
- use estimates from similar firms and industries as well as more judgment in understanding the
- 15 economic and financial factors underlying beta estimates. In this way we get a better
- understanding of the *expected* beta coefficient, which is what is required.

## **Historic Beta Estimates for Canadian utilities**

- In 2002 the Toronto Stock Exchange outsourced its market indexes to Standard and Poors (S&P)
- and changed the composition of our sub-indexes. These changes roughly coincided with the loss
- of many traditional Canadian utilities. It was also controversial in transferring Enbridge and
- 21 TransCanada from pipelines, where they were regarded as similar to utilities, into energy
- 22 services.

- 23 Regardless of these changes the great advantage of the sub-indexes is that they include more
- 24 companies than possible with individual company estimates since companies are constantly
- being reorganised as business strategy changes. This is particularly important due to the fact that
- 26 a large number of Canadian regulated firms, like Consumers Gas, Maritime Electric, Bell
- 27 Canada, Union Gas, Pacific Northern Gas, Fort Chicago Energy Partners (Veresen now
- Pembina), BC Gas, Maritime T&T etc., have disappeared through corporate reorganisation.

Although this means that their individual company betas disappeared, it does not mean that their

2 economic impact has also disappeared. Consumers Gas now shows up as part of Enbridge, BC

3 Gas as Fortis etc., so their economic impact continues to show up in the sub index betas.

4 However, there is a disadvantage, which is that these are not simple averages but *market value* 

5 weighted averages, since this is the way that stock market indexes are normally calculated. As a

6 result large market value companies have a disproportionate impact on the indexes.

7 In Schedule 1 is a graph of rolling betas on the Canadian utility sub index since 1988. Betas are

8 normally estimated over the prior five years of data since the basic data sources historically used

9 monthly data, 6 so the first observation is from January 1988 until December 1992 and then each

month as a new return is available the five year estimation window moves forward a year. This

process is repeated using two estimation techniques; the first Beta 1 is the simple beta against the

Canadian market index, whereas the second Beta 2 also includes the impact of interest rate

changes by adding the monthly return on the long Canada bond as a second risk factor. However,

to all intents and purposes the beta estimates are almost the same, but it does allow an estimate of

the sensitivity of utility shares to interest rates, which I discuss later, and refer to as "gamma."

Using this procedure over 30 years of data (1988-2017) I can pick up the impact of unique

events. For example, the utility betas were both in a range of 0.40-0.60 until 1997. The betas

then dropped to negative values during 2001-2004 before reverting to more "normal" levels. Did

this mean that utility shares had no risk during this period and deserved a negative market risk

premium? The answer is no, since a special event, the behaviour of Nortel and the Internet

bubble, drove the estimates. During the late 1990s, the technology and internet boom were

driving North American markets up as the prices of Nortel and JDS Uniphase<sup>7</sup> increased and

came to represent 1/3 of the value of the Canadian stock market. When this boom turned into a

crash and Nortel declined from \$1,240 to zero with its bankruptcy, Nortel took the Canadian

25 market down with it.

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<sup>6</sup> In Canada this is the TSX/Western data base and in the US the Center for Research in Security Prices (CRSP) data base at the University of Chicago.

<sup>7</sup> JDS Uniphase resulted from a merger of the Canadian fibre optic company JDS Fitel in 1999.

- 1 It is important to understand that historic beta estimates measure the risk of a security relative to
- 2 the risk of a diversified portfolio, in this case the TSX Composite. Utility betas were pulled down
- as Nortel and the tech boom affected the Canadian market while utility shares were not. As the
- 4 effect of the internet bubble and crash passed through the estimation window utility betas
- 5 reverted to a more normal pattern. By 2008 the beta estimates covering the period 2004-2008
- 6 were largely devoid of the effects of the internet bubble. The message was that during this period
- 7 utility shares added very little risk to a diversified portfolio, since that portfolio was dominated
- 8 by the effect of Nortel and JDS Uniphase. However, as this bubble and crash period receded
- 9 utility shares added their normal amount of risk to a diversified portfolio, not because their risk
- 10 had changed but their risk *relative* to the overall market changed.
- Finally, utilities are clearly interest sensitive stocks as the consistent positive *gamma* coefficients
- indicate. This indicates that like the long Canada bond, utility prices tend to go up with interest
- rate decreases and vice versa. It is also clear that this interest rate sensitivity exhibits a negative
- correlation with the beta estimates, that is, beta coefficients tend to fall as gamma coefficients
- increase. This is because interest rates tend to increase during good times as the stock market
- booms and then fall in recessions. As a result, utilities are classic defensive stocks where interest
- 17 rate declines during a recession cushions their share prices.
- 18 This statistical result echoes the comment of former RBC utility analyst Maureen Howe who
- 19 commented that Canadian utilities are<sup>8</sup>
- 20 "like convertible bonds. When interest rates are low, as they currently are, the companies
- 21 trade on their bond value and are supported by tax-efficient dividend yields. When the 10-
- year GOC yield rises above 6%-6.5%, the Canadian companies trade on the basis of their
- 23 underlying earnings and P/E."
- I would agree with Howe's comments with the qualification that we have not had Government of
- 25 Canada (GOC) yields above 6% since 2000. Consequently the search for yield has lead utility
- shares to trade on the basis of their interest sensitivity or income support.
- 27 In Schedule 2 are the results of two multiple regression estimates of utility risk. The first panel
- has the estimates for the entire period from 1988 where the utility beta is 0.26 and the gamma

<sup>8</sup> October, 3,,2001 RBC Morning Comment.

1 0.43. This means that over the whole period utilities had 26% of the exposure of an average

stock to the market and 43% of the exposure of the long Canada bond to interest rates. However

as noted previously this period reflects the Internet bubble and crash. In the second panel are the

estimates for the last five year period ending in 2017. For this period the beta estimate is 0.401

closer to traditional levels and the gamma 0.776. Note that in all cases both the beta and gamma

6 coefficients are highly significant.

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7 If the Nortel/JDS Uniphase effect distorts Canadian beta estimates we can look at the returns

8 against the US market index. This might reduce the impact due to the greater diversity of the US

market. To examine this, the graph in Schedule 2 uses the hedged US S&P500 index as the

market instead of the TSX composite. However, it is clear that the Nortel/JDS Uniphase effect is

just as dramatic since the internet bubble if anything was more dramatic in the US. Moreover, the

most recent beta estimates, whether single measured against the US market alone or two factor

with the effect of interest rates, are lower than with the Canadian market index. This is possibly

due to the current FAANG dominated US market that has no counterpart in Canada.9

We can see the same effects in the average beta estimates in Schedule 3, where I have split the

16 few remaining Canadian utility-like stocks into pipeline and utility holding company (UHC)

samples. The individual values estimated, since the 1996-2000 period, are in Schedule 4.The low

risk UHC sample consists of Canadian Utilities (CU), Fortis (FTS), Emera (EMA) and Gaz

Metro (GMI) through Valener (VNR). 10 The Pipeline sample consists of TransCanada

Corporation (TRP), Enbridge Inc. (ENB), and Pembina (PPL), which almost doubled its size by

purchasing Fort Chicago Energy Partners (Veresen).<sup>11</sup> During the internet bubble and crash both

samples show very low and negative betas, but once these events passed out of the estimation

window they recovered to more normal levels. For the UHCs recent average betas have been

around 0.20, whereas the betas of the pipeline sample have recently been much higher reflecting

all the uncertainties surrounding pipeline expansions in both the US and Canada.

<sup>9</sup> FAANG stands for Facebook, Amazon, Apple, Netflix and Google.

<sup>10</sup> As of November 29, 2017 GMI is now known as Energir.

<sup>11</sup> Pembina purchased Veresen October 2, 2017.

- 1 Consistent with the data in Schedules 1-5, I judge the interest sensitivity of these companies has
- 2 caused them to trade based on their defensive or income characteristics during this recent period
- of very low interest rates. This is evident from the fact that their betas vary inversely with their
- 4 interest sensitivity. As interest rates increase back to normal levels, I would expect their betas to
- 5 increase as they trade less on their bond values and more as regular equities. I would therefore
- 6 expect some tendency for their betas to revert back to their long run average level: for the market
- as a whole this is 1.0, but for regulated firms I have normally judged this to be about 0.45-0.55.

## US utility stocks as a comparison

- 9 Given the diminishing number of Canadian utility stocks I have been forced to look at samples of
- 10 US utility holding companies. In doing this I have traditionally used the intersection of two
- samples used previously by Ms. McShane and Dr. Vilbert both of whom have appeared before
- 12 Canadian boards on behalf of utilities. The intent here has been to avoid cross examination on
- 13 the risks of these particular companies as the intersection of theser two "samples" might be
- regarded as a smaller and unambiguously purer set of low risk US utilities. However, the US has
- not been immune from the M&A activity that has reduced the number of Canadian UHCs. For
- example, the sample of US gas UHCs that I used as recently as 2016 has been reduced by the
- purchase by AltaGas of WGL on July 6, 2018 and the purchase of Piedmont Natural Gas by
- Duke Energy on October 31, 2016.
- In the same way as recently as 2016 I used a sample of 7 US electric companies used by Mr.
- 20 Coyne of Concentric Energy. These companies were: Duke Energy (DUK), Allete Inc.,(ALE)
- 21 Eversource (ES), Great Plains Energy Inc., (GXP) OGE Energy Corp (OGE), Pinnacle West
- 22 Capital (PWN) and Westar Energy Inc.(WR), However, Westar and Great Plains merged to
- create Evergy (EVRG) on May 24, 2018 which reduces the sample to 6. Recently Mr. Coyne has
- 24 added Southern Company as well as several others, but for consistency I will continue with this
- 25 sample. 12

<sup>12</sup> Note I have severe reservations about changing samples since investors view the acts that force a firm in and out of a sample as normal investment risk. Consequently, I tend to view the screens used by some witnesses as unnecessary as I have seen a variety of US firms used by different witnesses from the US, but the results tend to be the same.

- Schedule 6 provides a graph of the average beta estimates for the gas companies back to 1990
- with the most recent betas in Schedule 7. The betas are estimated in the same way as for the
- 3 Canadian betas from monthly holding period returns over a five year time period updated
- 4 monthly. The estimates from these US gas utilities behave in a similar manner as for the
- 5 Canadian utility holding companies. This is clear from the observation that they also exhibit an
- 6 "internet bubble" effect, although not quite as severe as for the Canadian utility holding
- 7 companies. However, the most recent average level of the betas from these companies is
- 8 significantly higher than for the Canadian companies at 0.53, although, the median value is less
- 9 at 0.43.
- Schedule 8 provides a graph of the average beta estimates for the US electric companies with the
- individual values in Schedule 9. Again we see the Internet bubble effect, where prior to 1998
- average betas were about 0.55 and after 2005 they increased to about 0.80 before trending down
- to end 2017 at an average of 0.47, although the median beta is slightly less at 0.43. Again, it is
- clear from the graph that US electric company betas are higher than for the regulated UHCs in
- 15 Canada.

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- Since the December 2007 estimates (post internet bubble, 2003-2007) the average beta for the
- sample of lower risk Canadian UHCs has been 0.20. In contrast, the average for the US gas
- companies has been 0.42 and that for the US electric companies 0.53. These differences imply an
- 19 average beta difference of 0.22 between Canadian UHCs and US gas companies and 0.33
- 20 between Canadian UHCs and US electric companies. The data indicate clear differences in the
- 21 risk perception of Canadian UHCs relative to both US electric and gas holding companies.

## Adjusted betas

- 23 It is always necessary to adjust betas since they are only estimates of what actually happened
- over a particular time period, whereas what is needed is an estimate of what is likely to happen in
- 25 the future. Utility witnesses frequently adjust utility betas toward the overall market average beta
- of 1.0. As low risk businesses this *inevitably* increases utility betas to what are called "adjusted

- beta." Such a process is justified by the seminal work of Marshall Blume<sup>13</sup> who showed that if
- there is measurement error, when we estimate a very low beta the chances are that the "true" beta
- 3 is underestimated and vice versa. For the whole universe of stocks he recommended that we
- 4 adjust betas by taking 2/3 of the estimated beta and adding 0.33, which essentially means
- 5 weighting them 1/3 with the market average beta of 1.0 and 2/3 with the actual beta. This
- 6 procedure means that low betas are increased and high betas are reduced.
- 7 However, low estimates for utilities do not mean they are under-estimated and need adjusting,
- 8 since utility betas are perennially low due to their low risk. Instead, as Gombola and Kahl<sup>14</sup>
- 9 demonstrated utility betas are better mechanically adjusted by weighting with their grand mean.
- If I were to do this with a long run beta of 0.50, I would get an adjusted beta as follows:
- Adjusted beta = 0.67 \* 0.40 + 0.33 \* 0.5 = 0.43 for the utility sub index
- Adjusted beta = 0.67 \* 0.2 + 0.33 \* 0.5 = 0.30 for the individual large companies
- 13 This type of adjustment is consistent with the recent work of Michelfielder and Theodossiou<sup>15</sup>
- who looked specifically at whether the Blume adjustment mechanism worked for US utility
- betas. They looked at betas estimated for utility holding companies over 5, 7, 8 and 9 year
- periods of non-overlapping data. That is rather than my rolling betas they looked at periods
- where no monthly return was used twice. They then estimated a Blume type regression model of
- the estimated beta against the previous period's beta and concluded
- 19 "The diagnostic statistics strongly refute the validity of the Blume equation for public
- 20 utility stocks. Most of the R<sup>2</sup>s are equal or very close to 0.00 and the largest is 0.09. Only
- one F statistic is significant and all but two slopes are insignificant....None of the 51 beta
- distributions display any tendency for the betas to drift toward one"

<sup>13</sup> Marshall Blume, Betas and their regression tendencies, Journal of Finance, June 1975.

<sup>14</sup> This is also accepted in the literature. Gombola and Kahl, "Time series properties of utility betas," Financial Management, 1990, come to the same conclusion.

<sup>15</sup> Michelfielder and Theodossiou, Public Utility beta adjustment and biased costs of capital in public utility rate proceedings," The Electricity Journal, 2013, pp 60-68.

- All the significance in these regressions came from the constant; the prior period beta estimate
- 2 had no predictive power for the future beta regardless of whether the betas were estimated over
- 3 5, 7, 8 or 9 years of data.
- 4 The work of Gombola and Kahl and Michelfielder and Theodossiou is the only research that I
- 5 am aware of that specifically looks at the adjustment tendency of utility betas. It is almost a
- truism that across all stocks they should have a tendency to revert to 1.0, since that is the average
- of all stocks. However, this does not mean that this process holds for subsets of stocks that are
- 8 perennially either low or high risk. A utility with an actual beta of say 0.80 in one period is much
- 9 more likely to have a beta closer to 0.50 next period than a Blume adjusted beta of 0.87.
- However, rather than any mechanical weighting I generally prefer to use judgment constrained
- by the actual historic evidence of the low risk nature of utility holding companies.

## Frequency of beta estimation

- Another issue is the frequency with which betas are estimated. The standard in academic work is
- to estimate them over 5 years of monthly data. For example, the standard data base used by US
- academics (Centre for Research in Security prices or CRSP) traditionally only had monthly data.
- More recently, it has added daily data which is used for certain types of analysis such as an
- "event study" where we look at the impact of, for example, a dividend announcement in the days
- before or after it occurred. However, it is well known that betas are biased when estimated over
- 19 high frequencies such as using weekly data. The reason for this is that many stocks do not trade
- 20 that actively so their prices are stale and do not reflect recent events. As a result, their betas are
- downward biased. There are "thin trading" adjustments for this, but since the average of all betas
- 22 is 1.0, thickly traded betas are biased high, that is, as the estimation frequency becomes shorter
- and shorter the betas for larger firms gets bigger and bigger and that for smaller firms lower and
- 24 lower.

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25 Hawawini<sup>16</sup> looked at this problem and concluded

<sup>16</sup> Gabriel Hawawini, "why beta shifts as the return interval changes," Financial Analysts Journal, (May-June 1983).

"This suggests that betas measured over return intervals of arbitrary length will tend to be biased. In particular, securities with relatively small market values may appear to be less risky than they truly are, whereas securities with relatively large market values may appear to be more risky than they truly are."

- Why this is important is that Mr. Troganoski uses adjusted betas estimated over weekly horizons
- 7 (page 33) from Value Line and Bloomberg. I regard these betas as doubly biased, once because
- 8 they are adjusted toward 1.0 and second because they are estimated over weekly time horizons
- 9 for utilities with relatively large market capitalisations.<sup>17</sup>

#### Public market beta estimates

From the prior discussion, betas can be estimated over a variety of time horizons; 5 years of monthly data is the norm but Michelfielder and Theodossio, for example, used 5, 7, 8, and 9 years of monthly data. We would therefore not expect all beta estimates from different sources to be the same; this requires that everyone use the same estimation window which is highly unlikely. To look at the range of estimates I collected the following beta estimates as reported by RBC, Yahoo, Value Engine (VE), and RT (the Research Team) on January 10, 2019 as well as my own estimates up until December 2017.

The following represents the estimates for the Canadian firms.

|                   |       | Canadia | Canadian Betas |       |         |       |  |  |  |
|-------------------|-------|---------|----------------|-------|---------|-------|--|--|--|
|                   | VE    | RT      | RBC            | Yahoo | Average | Booth |  |  |  |
| TransCanada       | 0.42  | 0.78    | 0.92           | 0.49  | 0.65    | 0.57  |  |  |  |
| Enbridge          | 0.18  | 0.56    | 0.8            | 1.3   | 0.71    | 0.62  |  |  |  |
| Pembina           | 0.42  | 1.13    | 1.13           | 0.8   | 0.87    | 0.79  |  |  |  |
| Average           |       |         |                |       | 0.74    | 0.66  |  |  |  |
| Canadan Utilities | 0.11  | 0.37    | 0.37           | 0.49  | 0.34    | 0.49  |  |  |  |
| Fortis            | -0.09 | 0.02    | 0.02           | -0.03 | -0.02   | 0.01  |  |  |  |
| Emera             | 0.11  | 0.12    | 0.12           | 0.28  | 0.16    | 0.00  |  |  |  |
| GMI (VNR)         | 0.17  | 0.39    | 0.39           | 0.4   | 0.34    | 0.15  |  |  |  |
| Average           |       |         |                |       | 0.20    | 0.16  |  |  |  |

<sup>17</sup> Value Line is a private subscription service while Bloomberg is a data and analytics provider. In particular, Bloomberg provides the data but Mr. Troganoski "clicked" for weekly betas over five years and adjusted them. He could have clicked for conventional unadjusted betas estimated over 5 years of monthly data.

For the pipeline sample my average beta estimate is 0.66 using data up until the end of 2017, 1 whereas the average for these independent services is 0.74. However, there is a wide range 2 3 across these services with TransCanada's beta, for example, ranging from 0.42 from Value Engine to 0.92 from RBC. Similarly, Enbridge's beta ranges from 0.18 from Value Engine to 4 1.13 from both RBC and the research team. In both cases, I suspect these wide differences are 5 largely due to the time period over which the betas are estimated and whether or not they capture 6 good or bad news on approvals for pipeline expansions. For the four Canadian UHCs my average 7 beta is 0.16 whereas the average from the four services is 0.20. This indicates the continued low 8 risk nature of Canadian UHCs, since the highest beta is the 0.49 for CU. 18 It also indicates that 9 these services do not adjust their beta estimates using the Blume methodology, since with an 10 actual beta of 0 the Blume adjustment would give a beta of 0.33 and the average beta for these 11 UHCs is less than that. 12

For the US gas companies their beta estimates are below. The average from the independent services is 0.24 whereas my own estimate is higher at 0.50. Interestingly, the highest beta estimate is from RBC for both Vectren and Southwest Gas at 0.51 slightly higher than the 0.49 from RBC for CU in Canada. However, just as my average beta estimate for these gas companies is 0.50 versus 0.20 for the Canadian UHCs, these services also have higher average betas for the US gas companies (0.24) versus the Canadian UHCs (0.20), although not quite as pronounced.

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|            | US Gas | Companies |      |       |         |       |
|------------|--------|-----------|------|-------|---------|-------|
|            | VE     | RT        | RBC  | Yahoo | Average | Booth |
| Spire      | 0.18   | 0.18      | 0.07 | -0.26 | 0.04    | 0.31  |
| Vectren    | 0.31   | 0.34      | 0.51 | 0.08  | 0.31    | 0.84  |
| NorthWest  | 0.42   | 0.38      | 0.33 | 0.21  | 0.34    | 0.40  |
| New Jersey | 0.34   | 0.30      | 0.27 | -0.01 | 0.23    | 0.40  |
| Atmos      | 0.15   | 0.18      | 0.18 | -0.03 | 0.12    | 0.41  |
| SouthWest  | 0.37   | 0.35      | 0.51 | 0.33  | 0.39    | 0.62  |
| Average    | 0.30   | 0.29      | 0.31 | 0.05  | 0.24    | 0.50  |

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21 Finally the following table gives the beta estimates for the US Electric companies.

<sup>18</sup> The Yahoo beta estimates with pertinent financial data for the four Canadian UHCs are in Appendix A.

|               |      | US Elec | trics  |       |         |       |  |
|---------------|------|---------|--------|-------|---------|-------|--|
|               | VE   | RT      | RT RBC |       | Average | Booth |  |
| Duke          | 0.01 | 0.02    | 0.02   | -0.09 | -0.01   | 0.25  |  |
| Allette       | 0.29 | 0.26    | 0.26   | 0.11  | 0.23    | 0.48  |  |
| Eversource    | 0.26 | 0.28    | 0.28   | 0.15  | 0.24    | 0.32  |  |
| OGE           | 0.52 | 0.55    | 0.55   | 0.58  | 0.55    | 0.92  |  |
| Pinnacle West | 0.17 | 0.16    | 0.16   | -0.08 | 0.10    | 0.39  |  |
| Evergy        | 0.28 | 0.31    | 0.31   | 0.24  | 0.29    | 0.32  |  |
| Average       | 0.26 | 0.26    | 0.26   | 0.15  | 0.23    | 0.45  |  |

- 2 Again my own average beta estimate at 0.45 is higher than the average of these sources of 0.23
- 3 largely due to my estimate for OGE. However, again if the actual beta were zero a Blume
- 4 adjustment would mean an adjusted beta of 0.33 whereas the average from these sources is less
- 5 than that at 0.29.
- 6 Of importance is that the way these estimates are derived appears to be consistent with
- 7 conventional practise. One of the biggest data providers in Canada is the Financial Post, where
- 8 their Corporate Analyzer data base includes ten year financial data for larger publicly listed
- 9 Canadian companies. Their definition of beta is:

#### **Beta (Corporate Profiles)**

Beta factors are derived from a historical regression of percentage share price changes for the selected company on percentage changes in the TSE 300 price index. The unadjusted slope coefficient from this regression is the beta factor. Beta factors may be computed on a variety of weekly or monthly data. Betas shown in FP Analyzer are for 52 weeks, 36 months, 60 months and 120 months.

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- Again there is no discussion of "adjusting" betas using the Blume procedure, in fact they very
- specifically state the "unadjusted slope coefficient" which is what the beta estimate is. However,
- the Financial Post does note that different time horizons can be used other than my conventional
- use of five years of data.

## Conclusion

- What is clear from the above analysis is that the market recognises that Canadian utilities are
- lower than average risk. This comes through after:
  - I recognise that the low values during the internet bubble period were an anomaly

• I analyse the utility sub index versus individual Canadian firms

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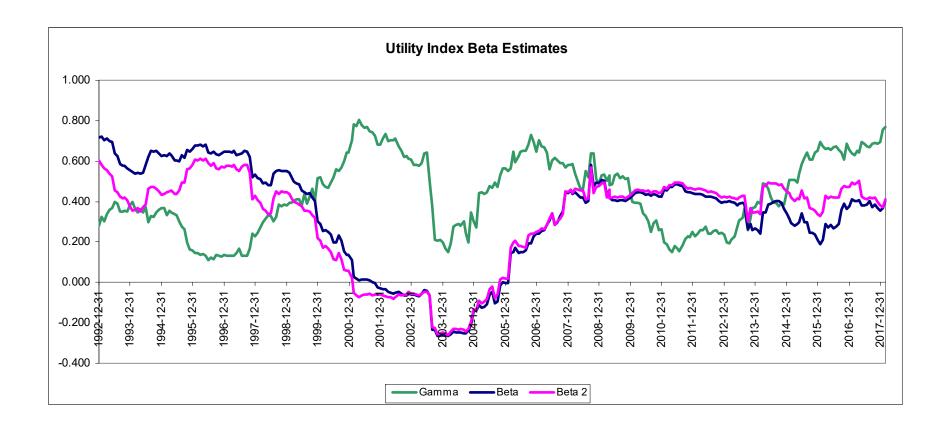
• I check the Canadian estimates against those from two US samples of gas and electric companies

• I check the estimates against those that are publicly available from Yahoo Finance as well as those from Canada's largest bank and two independent, research services.

I would also note that the betas from both US gas and electric utilities are marginally higher than for the Canadian UHCs. However, the betas for the US companies have dropped significantly from my estimates up until 2017. I suspect this is due to their performance during 2018, which has been a bad year for the equity market. As the US stock market has corrected verging on a crash, US utility stocks have not significantly dropped causing their betas to fall. This is the very situation referred to by RBC security analyst Maureen Howe. When 2018 data is available for these companies I expect my beta estimates to drop as well.

- From this analysis, I can see no reason that would cause me to deviate from my normal generic
- risk assessment for a Canadian utility of a beta range of 0.45-0.55. In fact, the persistent low beta
- 19 estimates suggest that an even lower risk assessment may now be appropriate.

## SCHEDULE 1



| Regression Statistics |       |  |  |  |  |  |  |  |  |
|-----------------------|-------|--|--|--|--|--|--|--|--|
| Multiple R            | 0.443 |  |  |  |  |  |  |  |  |
| R Square              | 0.196 |  |  |  |  |  |  |  |  |
| Adjusted R Sc         | 0.192 |  |  |  |  |  |  |  |  |
| Standard Errc         | 3.283 |  |  |  |  |  |  |  |  |
| Observations          | 363   |  |  |  |  |  |  |  |  |

Utilities Against the Stock Market and Bond Returns 1988-2018

#### ANOVA

|            | df  | SS          | MS       | F         | ignificance F |
|------------|-----|-------------|----------|-----------|---------------|
| Regression | 2   | 947.6064767 | 473.8032 | 43.947025 | 8.37E-18      |
| Residual   | 360 | 3881.244871 | 10.78124 |           |               |
| Total      | 362 | 4828.851348 |          |           |               |

|           | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95%. | ower 95.0%) | pper 95.0% |
|-----------|--------------|----------------|--------|---------|-----------|------------|-------------|------------|
| Intercept | 0.189        | 0.175          | 1.079  | 0.281   | -0.156    | 0.534      | -0.156      | 0.534      |
| TSX       | 0.269        | 0.044          | 6.135  | 0.000   | 0.183     | 0.355      | 0.183       | 0.355      |
| CANRET    | 0.460        | 0.073          | 6.271  | 0.000   | 0.316     | 0.604      | 0.316       | 0.604      |

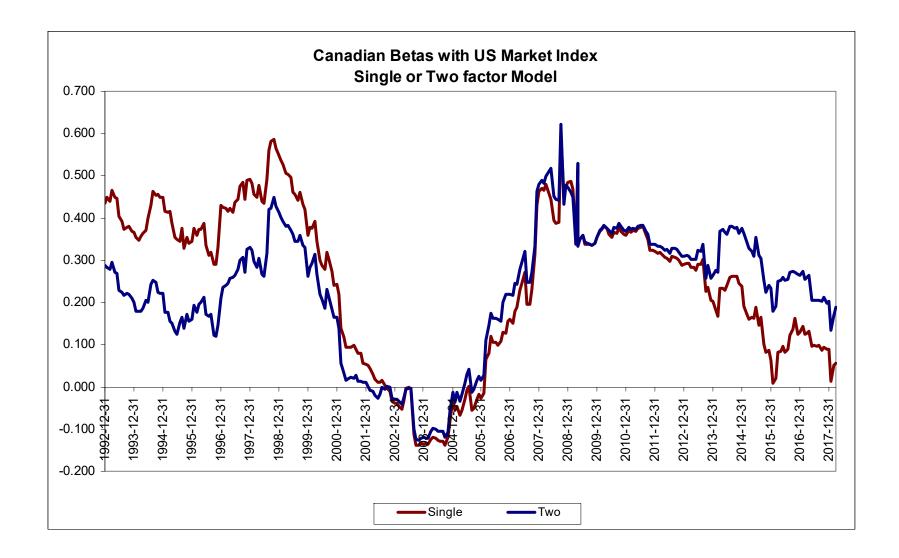
| Regression Statistics |       |  |  |  |  |  |  |
|-----------------------|-------|--|--|--|--|--|--|
| Multiple R            | 0.626 |  |  |  |  |  |  |
| R Square              | 0.391 |  |  |  |  |  |  |
| Adjusted R Sc         | 0.370 |  |  |  |  |  |  |
| Standard Errc         | 2.538 |  |  |  |  |  |  |
| Observations          | 60    |  |  |  |  |  |  |

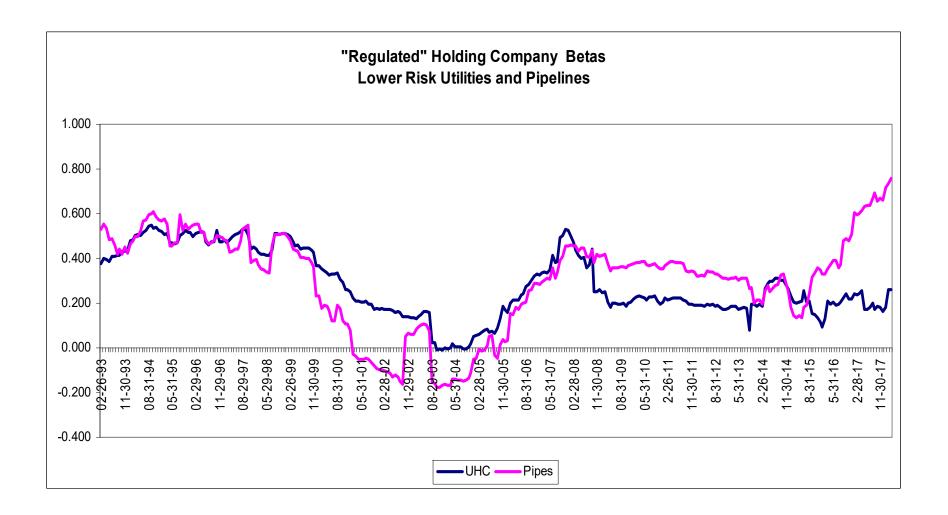
Utilities Against the Stock Market and Bond Returns 2013-2018

#### ANOVA

|            | df | SS          | MS       | F         | ignificance F |
|------------|----|-------------|----------|-----------|---------------|
| Regression | 2  | 236.2506192 | 118.1253 | 18.334383 | 7.11E-07      |
| Residual   | 57 | 367.2413023 | 6.44283  |           |               |
| Total      | 59 | 603.4919215 |          |           |               |

|           | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95%. | ower 95.0%/p | per 95.0% |
|-----------|--------------|----------------|--------|---------|-----------|------------|--------------|-----------|
| Intercept | 0.100        | 0.338          | 0.297  | 0.768   | -0.576    | 0.777      | -0.576       | 0.777     |
| TSX       | 0.401        | 0.149          | 2.697  | 0.009   | 0.103     | 0.698      | 0.103        | 0.698     |
| CANRET    | 0.776        | 0.143          | 5.440  | 0.000   | 0.490     | 1.062      | 0.490        | 1.062     |

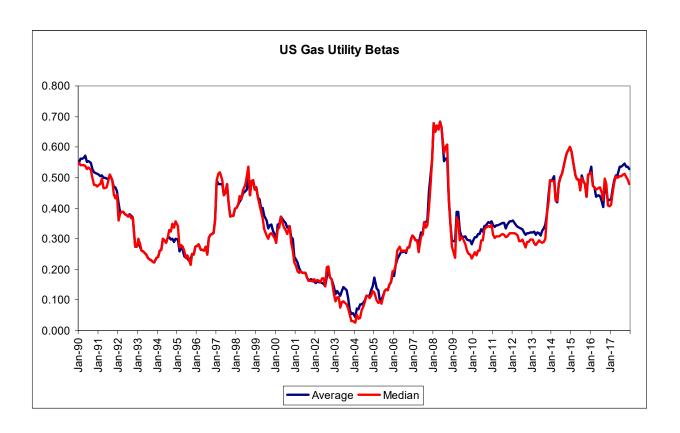




Canadian Utility Holding Companies (UHCs) and Pipelines

|          | CUL  | Emera | Fortis | GMI  | UHCs  | Enbridge | TRP   | VERESEN | PPL  | Pipelines |
|----------|------|-------|--------|------|-------|----------|-------|---------|------|-----------|
| 12-29-00 | 0.36 | 0.28  | 0.22   | 0.18 | 0.26  | 0.05     | 0.17  |         |      | 0.11      |
| 12-31-01 | 0.25 | 0.21  | 0.13   | 0.10 | 0.17  | -0.13    | -0.07 |         |      | -0.10     |
| 12-31-02 | 0.18 | 0.16  | 0.13   | 0.07 | 0.14  | -0.20    | -0.08 |         |      | -0.14     |
| 12-31-03 | 0.05 | -0.05 | -0.05  | 0.02 | -0.01 | -0.40    | -0.40 | 0.02    |      | -0.26     |
| 12-31-04 | 0.03 | -0.02 | 0.03   | 0.16 | 0.05  | -0.32    | -0.19 | 0.10    |      | -0.13     |
| 12-30-05 | 0.21 | 0.05  | 0.23   | 0.19 | 0.17  | -0.18    | -0.19 | 0.19    | 0.29 | 0.03      |
| 12-29-06 | 0.33 | 0.09  | 0.48   | 0.42 | 0.33  | 0.22     | 0.30  | 0.33    | 0.30 | 0.29      |
| 12-31-07 | 0.53 | 0.21  | 0.61   | 0.75 | 0.53  | 0.52     | 0.48  | 0.33    | 0.50 | 0.46      |
| 12-31-08 | 0.18 | 0.14  | 0.20   | 0.51 | 0.26  | 0.32     | 0.37  | 0.51    | 0.45 | 0.41      |
| 12-31-09 | 0.09 | 0.16  | 0.20   | 0.38 | 0.21  | 0.32     | 0.40  | 0.44    | 0.33 | 0.37      |
| 12-31-10 | 0.09 | 0.22  | 0.16   | 0.35 | 0.20  | 0.34     | 0.40  | 0.37    | 0.30 | 0.35      |
| 12-31-11 | 0.06 | 0.21  | 0.15   | 0.36 | 0.19  | 0.32     | 0.37  | 0.35    | 0.32 | 0.34      |
| 12-31-12 | 0.01 | 0.23  | 0.13   | 0.32 | 0.17  | 0.22     | 0.33  | 0.40    | 0.29 | 0.31      |
| 12-31-13 | 0.03 | 0.25  | 0.28   | 0.18 | 0.18  | 0.19     | 0.33  | 0.22    | 0.12 | 0.21      |
| 12-31-14 | 0.20 | 0.32  | 0.26   | 0.27 | 0.26  | 0.11     | 0.28  | 0.34    | 0.29 | 0.25      |
| 12-31-15 | 0.10 | 0.08  | 0.06   | 0.23 | 0.12  | 0.26     | 0.33  |         | 0.46 | 0.35      |
| 12-31-16 | 0.47 | 0.09  | 0.00   | 0.25 | 0.20  | 0.41     | 0.47  |         | 0.64 | 0.51      |
| 12-31-17 | 0.49 | 0.00  | 0.01   | 0.15 | 0.16  | 0.62     | 0.57  |         | 0.79 | 0.66      |

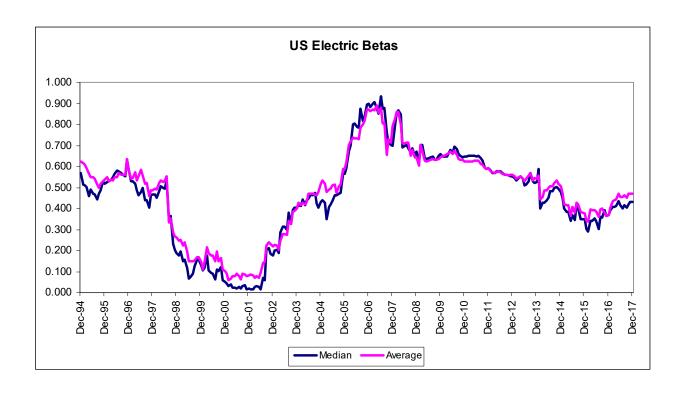
Pembina Pipeline (PPL) doubled its market value by buying Versen in 2017 for \$9.7 billion



| US Gas Company Betas |     |      |      |       |       |       |      |       |      |         |        |
|----------------------|-----|------|------|-------|-------|-------|------|-------|------|---------|--------|
|                      | VVC | ,    | WGL  | PNY   | NWN   | NJR   | LG   | ATO   | SWX  | Average | Median |
| 2000-12-29           |     | 0.22 | 0.26 | 0.17  | 0.12  | 0.36  | 0.21 | -0.02 | 0.61 | 0.24    | 0.22   |
| 2001-12-31           |     | 0.17 | 0.21 | 0.17  | 0.08  | 0.24  | 0.05 | -0.18 | 0.54 | 0.16    | 0.17   |
| 2002-10-31           |     | 0.22 | 0.21 | 0.20  | 0.01  | 0.16  | 0.04 | -0.01 | 0.57 | 0.17    | 0.18   |
| 2003-12-31           |     | 0.36 | 0.14 | -0.05 | -0.21 | 0.03  | 0.01 | -0.01 | 0.19 | 0.06    | 0.02   |
| 2004-12-31           |     | 0.40 | 0.21 | 0.10  | -0.04 | 0.09  | 0.13 | 0.01  | 0.28 | 0.14    | 0.11   |
| 2005-12-30           |     | 0.34 | 0.22 | 0.26  | 0.06  | -0.04 | 0.15 | 0.19  | 0.26 | 0.18    | 0.21   |
| 2006-12-29           |     | 0.52 | 0.27 | 0.34  | 0.14  | 0.03  | 0.49 | 0.45  | 0.23 | 0.31    | 0.31   |
| 2007-12-31           |     | 0.49 | 0.57 | 0.46  | 0.60  | 0.44  | 0.79 | 0.72  | 0.42 | 0.56    | 0.53   |
| 2008-12-31           |     | 0.27 | 0.26 | 0.10  | 0.36  | 0.14  | 0.10 | 0.50  | 0.63 | 0.30    | 0.27   |
| 2009-12-31           |     | 0.37 | 0.16 | 0.18  | 0.24  | 0.12  | 0.01 | 0.49  | 0.70 | 0.28    | 0.21   |
| 2010-12-31           |     | 0.43 | 0.27 | 0.27  | 0.35  | 0.22  | 0.08 | 0.51  | 0.73 | 0.36    | 0.31   |
| 2011-12-30           |     | 0.39 | 0.29 | 0.31  | 0.32  | 0.25  | 0.06 | 0.50  | 0.72 | 0.36    | 0.32   |
| 2012-12-31           |     | 0.35 | 0.22 | 0.30  | 0.26  | 0.23  | 0.07 | 0.44  | 0.69 | 0.32    | 0.28   |
| 2013-12-31           |     | 0.53 | 0.43 | 0.56  | 0.39  | 0.44  | 0.32 | 0.54  | 0.73 | 0.49    | 0.48   |
| 2014-12-31           |     | 0.53 | 0.71 | 0.63  | 0.57  | 0.62  | 0.45 | 0.57  | 0.73 | 0.60    | 0.59   |
| 2015-12-31           |     | 0.46 | 0.55 | 0.85  | 0.31  | 0.53  | 0.37 | 0.43  | 0.59 | 0.51    | 0.50   |
| 2016-12-30           |     | 0.63 | 0.56 |       | 0.31  | 0.39  | 0.35 | 0.27  | 0.47 | 0.43    | 0.39   |
| 2017-12-29           |     | 0.84 | 0.68 |       | 0.40  | 0.43  | 0.31 | 0.41  | 0.62 | 0.53    | 0.43   |
|                      |     |      |      |       |       |       |      |       |      |         |        |

### Notes:

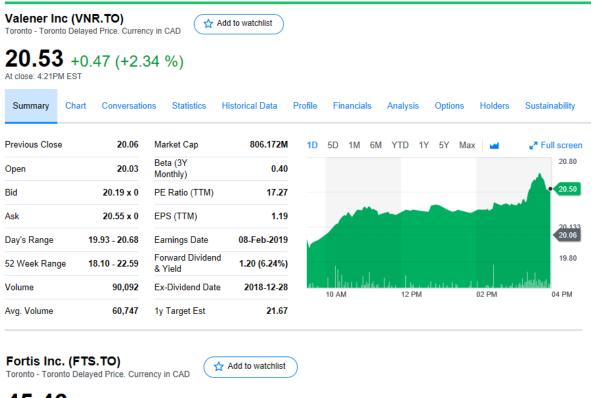
- 1) WGL was purchased By AltaGas July 6, 2018
- 2) Laclede Group (LG) was renamed Spire (SR) May 4, 2016
- 3) Piedmont Natural Gas was purchased by Duke Energy October 31, 2016



| 115 | Flectr | ic Ca           | nmnanı  | √ Betas |
|-----|--------|-----------------|---------|---------|
| UJ  | LICCU  | $1 \cup \cup 1$ | ıııbaıı | v Detas |

|           | DUK   | OGE  | ALE   | GXP  | PNW , | WR   | ES   | Average | Median |
|-----------|-------|------|-------|------|-------|------|------|---------|--------|
| 30-Dec-94 | _     | 0.43 | 0.62  | 0.57 |       | 0.71 | 0.43 | 0.62    | 0.57   |
| 29-Dec-95 |       |      | 0.59  | 0.52 |       | 0.65 | 0.49 |         | 0.52   |
| 31-Dec-96 |       | 0.53 | 0.46  | 0.61 |       | 0.73 | 0.70 |         | 0.59   |
| 31-Dec-97 |       |      | 0.43  | 0.37 |       | 0.56 | 0.72 |         | 0.47   |
| 31-Dec-98 | 0.18  | 0.19 | 0.14  | 0.29 | 0.28  | 0.19 | 0.57 |         | 0.19   |
| 31-Dec-99 |       | 0.01 | 0.07  | 0.18 |       | 0.13 | 0.41 | 0.14    | 0.13   |
| 29-Dec-00 |       | 0.05 | 0.00  | 0.31 |       | 0.14 | 0.40 |         | 0.05   |
| 31-Dec-01 | -0.08 | 0.02 | -0.14 | 0.22 | -0.06 | 0.17 | 0.45 | 0.08    | 0.02   |
| 31-Dec-02 | 0.18  | 0.07 | 0.01  | 0.37 | 0.15  | 0.39 | 0.36 | 0.22    | 0.18   |
| 31-Dec-03 | 0.51  | 0.18 | 0.25  | 0.50 | 0.25  | 0.72 | 0.41 | 0.40    | 0.41   |
| 31-Dec-04 | 0.64  | 0.34 | 0.39  | 0.64 | 0.33  | 0.85 | 0.43 | 0.52    | 0.43   |
| 30-Dec-05 | 0.75  | 0.35 | 0.47  | 0.56 | 0.65  | 0.88 | 0.46 | 0.59    | 0.56   |
| 29-Dec-06 | 1.26  | 0.55 | 0.95  | 0.87 | 0.90  | 1.10 | 0.45 | 0.87    | 0.90   |
| 31-Dec-07 | 1.00  | 0.60 | 1.19  | 0.81 | 0.64  | 0.61 | 0.70 | 0.79    | 0.70   |
| 31-Dec-08 | 0.44  | 0.73 | 0.82  | 0.67 | 0.56  | 0.60 | 0.69 | 0.64    | 0.67   |
| 31-Dec-09 | 0.44  | 0.77 | 0.66  | 0.80 | 0.66  | 0.64 | 0.53 | 0.64    | 0.66   |
| 31-Dec-10 | 0.44  | 0.78 | 0.65  | 0.75 | 0.58  | 0.65 | 0.51 | 0.62    | 0.65   |
| 30-Dec-11 | 0.37  | 0.79 | 0.66  | 0.72 | 0.54  | 0.59 | 0.47 | 0.59    | 0.59   |
| 31-Dec-12 | 0.32  | 0.72 | 0.63  | 0.69 | 0.52  | 0.55 | 0.47 | 0.56    | 0.55   |
| 31-Dec-13 | 0.28  | 0.72 | 0.62  | 0.76 | 0.51  | 0.53 | 0.38 | 0.54    | 0.53   |
| 31-Dec-14 | 0.19  | 0.68 | 0.71  | 0.61 | 0.42  | 0.46 | 0.48 | 0.51    | 0.48   |
| 31-Dec-15 | 0.04  | 0.61 | 0.61  | 0.43 | 0.34  | 0.26 | 0.35 | 0.38    | 0.35   |
| 30-Dec-16 | 0.12  | 0.65 | 0.49  | 0.37 | 0.28  | 0.37 | 0.29 | 0.37    | 0.37   |
| 29-Dec-17 | 0.27  | 0.92 | 0.48  | 0.48 | 0.39  | 0.43 | 0.32 | 0.47    | 0.43   |

## Appendix A Yahoo Beta estimates and financial data for Canadian UHCs



## 45.46 +0.51 (+1.13%)

At close: 4:00PM EST

| ummary C   | hart Conversation | ons Statistics F            | Historical Data | Profile | Fin   | ancial | ls | Analysis | Optio              | ons         | Holders    |   |
|------------|-------------------|-----------------------------|-----------------|---------|-------|--------|----|----------|--------------------|-------------|------------|---|
| ous Close  | 44.95             | Market Cap                  | 19.393B         | 1D      | 5D    | 1M     | 6M | YTD      | 1Y 5Y              | Max         | ud .       |   |
| ı          | 45.02             | Beta (3Y<br>Monthly)        | -0.03           |         |       |        |    |          |                    |             |            |   |
|            | 45.30 x 0         | PE Ratio (TTM)              | 19.80           |         |       |        |    |          | Le .               |             |            |   |
|            | 45.54 x 0         | EPS (TTM)                   | 2.30            |         | À.,   | p d    |    |          |                    |             |            |   |
| s Range    | 44.83 - 45.50     | Earnings Date               | 15-Feb-2019     | 1       |       |        |    |          |                    |             |            |   |
| Week Range | 39.38 - 47.36     | Forward Dividend<br>& Yield | 1.80 (3.99%)    |         |       |        |    |          |                    |             |            |   |
| olume      | 838,367           | Ex-Dividend Date            | 2019-02-14      | htainth | 10 AM |        |    | 12 PM    | ara dha saidh<br>1 | oto Sandish | <u>III</u> | d |
| g. Volume  | 1,469,976         | 1y Target Est               | 48.53           |         |       |        |    |          |                    |             |            |   |

## Emera Incorporated (EMA.TO) Toronto - Toronto Delayed Price. Currency in CAD

Add to watchlist

## 44.54 +0.39 (+0.88%)

| Summary Ch     | art Conversatio | ns Statistics F             | listorical Data              | Profile | Fin   | ancia           | ıls          | Analys                 | is            | Optio     | ons | Holders          | Sustainability |
|----------------|-----------------|-----------------------------|------------------------------|---------|-------|-----------------|--------------|------------------------|---------------|-----------|-----|------------------|----------------|
| Previous Close | 44.15           | Market Cap                  | 10.376B                      | 1D      | 5D    | 1M              | 6M           | YTD                    | 1Y            | 5Y        | Max | <b>M</b>         | ⊾* Full scree  |
| Open           | 44.18           | Beta (3Y<br>Monthly)        | 0.28                         |         |       |                 |              |                        |               |           |     |                  | 44.70          |
| Bid            | 44.41 x 0       | PE Ratio (TTM)              | 40.71                        |         |       |                 |              |                        | 4.            |           |     |                  | 44.433         |
| Ask            | 44.54 x 0       | EPS (TTM)                   | 1.09                         |         |       |                 |              | W                      |               | 4         |     |                  |                |
| ay's Range     | 43.96 - 44.56   | Earnings Date               | 07-Feb-2019<br>- 11-Feb-2019 |         | .,/   | 444             | •            |                        |               |           |     |                  | 44.15          |
| 2 Week Range   | 38.09 - 46.74   | Forward Dividend<br>& Yield | 2.35 (5.40%)                 |         |       |                 |              |                        |               |           |     |                  | 43.90          |
| olume/         | 557,003         | Ex-Dividend Date            | 2018-10-31                   | tdantal | 10 AN | othonolola<br>A | tallada find | h (1000000001)<br>12 F | ndr mat<br>PM | d William |     | Mariana<br>12 PM | 04 PM          |
| lvg. Volume    | 886,280         | 1y Target Est               | 47.57                        |         |       |                 |              |                        |               |           |     |                  |                |

## Canadian Utilities Limited (CU.TO) Toronto - Toronto Delayed Price. Currency in CAD

Add to watchlist

# **32.54** +0.34 (+1.06%) At close: 4:00PM EST

| Summary Ch     | art Conversation | ons Statistics H            | listorical Data              | Profile  | Fir   | nancia | lls        | Analys | is | Optio      | ns  | Holders | Sustainability             |
|----------------|------------------|-----------------------------|------------------------------|----------|-------|--------|------------|--------|----|------------|-----|---------|----------------------------|
| Previous Close | 32.20            | Market Cap                  | 8.844B                       | 1D       | 5D    | 1M     | 6M         | YTD    | 1Y | 5Y         | Max | ud .    | ⊾ <sup>a</sup> Full screen |
| Open           | 32.19            | Beta (3Y<br>Monthly)        | 0.49                         |          |       |        |            |        |    |            |     |         | 32.70                      |
| Bid            | 32.50 x 0        | PE Ratio (TTM)              | 23.08                        |          |       |        |            |        |    |            |     |         | 32.53                      |
| Ask            | 32.55 x 0        | EPS (TTM)                   | 1.41                         |          |       |        |            |        | M  | <b>L</b> . |     | 100     | 22.22                      |
| Day's Range    | 32.14 - 32.61    | Earnings Date               | 20-Feb-2019<br>- 25-Feb-2019 | A        | 4     | 4      | , N        | V.     |    |            | M.  |         | 32.30                      |
| 52 Week Range  | 29.12 - 36.72    | Forward Dividend<br>& Yield | 1.57 (5.14%)                 |          |       |        |            |        |    |            |     |         | 32.10                      |
| Volume         | 251,772          | Ex-Dividend Date            | 2018-11-08                   | 1 801 40 | 10 AN | Л      | n 11000 In | 12 P   | M  | mii 10 mii | 0:  | 2 PM    | 04 PM                      |
| Avg. Volume    | 359,011          | 1y Target Est               | 34.13                        |          |       |        |            |        |    |            |     |         |                            |

Appendix B. Yahoo Beta estimates and financial data for US Gas companies

#### New Jersey Resources Corporation (NJR) Add to watchlist NYSE - NYSE Delayed Price. Currency in USD **45.18** +0.84 (+1.89%) **45.18** 0.00 (0.00%) At close: 4:00PM EST After hours: 4:46PM EST Summary Conversations Statistics Historical Data Profile Financials Options Holders Sustainability Previous Close 44.34 Market Cap 4.002B ⊾7 Full screen 1D 5D 1M 6M YTD 1Y 5Y Max 45.60 Beta (3Y 44.46 -0.01 Open Monthly) Bid 41.20 x 800 PE Ratio (TTM) 17.11 Ask 49.00 x 1100 EPS (TTM) 2.64 44.533 06-Feb-2019 44.34 Day's Range 44.18 - 45.28 Earnings Date - 11-Feb-2019 Forward Dividend 44 00 52 Week Range 35.55 - 51.83 1.17 (2.58%) & Yield Ex-Dividend Date 2018-12-13 Volume 397,211 10 AM 12 PM 02 PM 04 PM 478,896 47.50 Avg. Volume 1y Target Est Trade prices are not sourced from all markets Northwest Natural Holding Company (NWN) Add to watchlist NYSE - NYSE Delayed Price. Currency in USD **59.31** -0.23 (-0.39%) 59.31 0.00 (0.00%) After hours: 4:46PM EST Summary Chart Conversations Statistics Historical Data Financials Analysis Options Holders Sustainability 1.711B Previous Close 59.54 Market Cap 5D 1M 6M YTD 1Y 1D 5Y ▶ Full screen Max 59.90 Beta (3Y Open 59.45 0.21 Monthly) 59.54 Bid N/A 56.27 x 1300 PE Ratio (TTM) EPS (TTM) Ask 62.37 x 1300 -2.13 59.10 01-Nov-2018 Day's Range 58.82 - 59.73 Earnings Date - 05-Nov-2018 Forward Dividend 58.70 52 Week Range 51.50 - 71.81 1.90 (3.15%) & Yield Volume 141,631 Ex-Dividend Date 2018-10-30 10 AM 12 PM 02 PM Avg. Volume 140,569 1y Target Est 57.60 Trade prices are not sourced from all markets

Spire Inc. (SR)
NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

## **74.69** +1.04 (+1.41%) **74.69** 0.00 (0.00%)

At close: 4:02PM EST

After hours: 4:46PM EST

| Summary Ch     | art Conversation | ons Statistics I            | Historical Data              | Profile | Fir   | ancia           | ls     | Analysi | is | Options | Holders | Sustainability            |
|----------------|------------------|-----------------------------|------------------------------|---------|-------|-----------------|--------|---------|----|---------|---------|---------------------------|
| Previous Close | 73.65            | Market Cap                  | 3.787B                       | 1D      | 5D    | 1M              | 6M     | YTD     | 1Y | 5Y Ma   | x 🕍     | ⊾ <sup>≉</sup> Full scree |
| Open           | 73.89            | Beta (3Y<br>Monthly)        | -0.26                        |         |       |                 |        |         |    |         |         | 75.00<br>74.69            |
| Bid            | 0.00 x 900       | PE Ratio (TTM)              | 17.25                        |         |       |                 |        |         |    |         |         | 74.333                    |
| Ask            | 0.00 x 1300      | EPS (TTM)                   | 4.33                         | 1.1     | M.    |                 | A      |         |    | 1       |         | 70.05                     |
| Day's Range    | 73.34 - 74.75    | Earnings Date               | 29-Jan-2019<br>- 04-Feb-2019 | Α,      |       | -               |        |         | '  |         |         | 73.65                     |
| 52 Week Range  | 60.09 - 81.13    | Forward Dividend<br>& Yield | 2.37 (3.24%)                 |         |       |                 |        |         |    |         |         | 73.00                     |
| Volume         | 218,367          | Ex-Dividend Date            | 2018-12-10                   |         | 10 AN | <u>п 11 п 1</u> | o chia | 12 P    | M  | 44      | 02 PM   | 04 PM                     |
| Avg. Volume    | 219,191          | 1y Target Est               | 75.75                        |         |       |                 |        |         |    |         |         |                           |

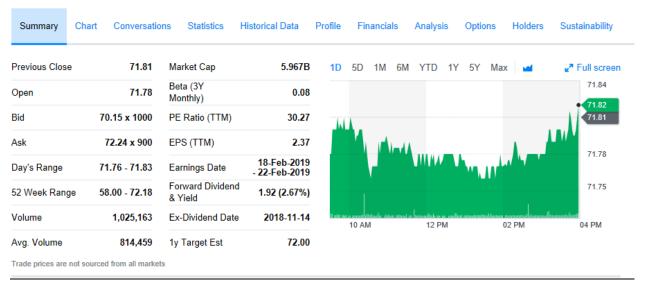
### Vectren Corporation (VVC)

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

**71.82** +0.01 (+0.01%) **71.82** 0.00 (0.00%)

After hours: 4:15PM EST



## Atmos Energy Corporation (ATO) NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

## **92.42** +1.72 (+1.90%) **92.42** 0.00 (0.00%)

At close: 4:02PM EST

After hours: 4:37PM EST

| Previous Close | 90.70          | Market Cap                  | 10.803B      | 1D | 5D ′  | 1M 6M | YTD | 1Y 5 | Y Max     | c   🛥              | ⊾* Full screer |
|----------------|----------------|-----------------------------|--------------|----|-------|-------|-----|------|-----------|--------------------|----------------|
| Open           | 90.71          | Beta (3Y<br>Monthly)        | -0.03        |    |       |       |     |      |           |                    | 93.00          |
| Bid            | 24.95 x 1000   | PE Ratio (TTM)              | 17.03        |    |       |       |     |      |           | A STATE OF         | 92.067         |
| Ask            | 100.55 x 1000  | EPS (TTM)                   | 5.43         | L. | N. al |       |     | 44   |           |                    | 91.133         |
| Day's Range    | 90.42 - 92.62  | Earnings Date               | 05-Feb-2019  |    | 1 4   |       |     |      |           |                    | 90.70          |
| 52 Week Range  | 76.46 - 100.76 | Forward Dividend<br>& Yield | 2.10 (2.30%) |    |       |       |     |      |           |                    | 90.20          |
| /olume         | 793,559        | Ex-Dividend Date            | 2018-11-23   |    |       |       |     |      | اللواهيين | lle collection and | أأتأن المتاريب |

Southwest Gas Holdings, Inc. (SWX)

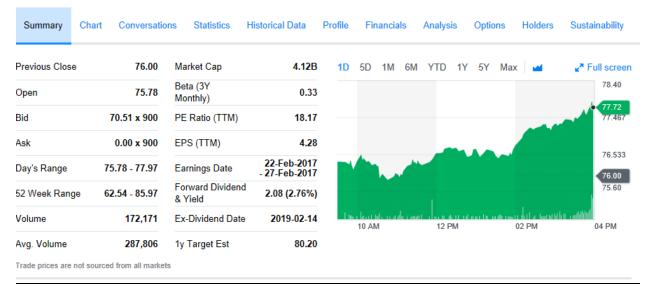
NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

**77.73** +1.73 (+2.28%) **77.73** 0.00 (0.00%)

At close: 4:03PM EST

After hours: 4:46PM EST



Appendix B. Yahoo Beta estimates and financial data for US Electric companies

#### **Duke Energy Corporation (DUK)** Add to watchlist NYSE - NYSE Delayed Price. Currency in USD **85.27** +0.46 (+0.54%) **85.27** 0.00 (0.00%) After hours: 4:46PM EST Summary Statistics Historical Data Profile Sustainability Chart Conversations Financials Analysis Options Holders 84.81 60.787B Previous Close Market Cap 1D 5D 1M 6M YTD 1Y 5Y Max ✓ Full screen 85.80 Beta (3Y 85.05 Open -0.09Monthly) Bid PE Ratio (TTM) 84.78 x 1300 20.77 85.367 85.23 **Ask** 85.49 x 800 EPS (TTM) 4.11 84.933 84.81 84.63 - 85.59 Earnings Date 14-Feb-2019 Day's Range Forward Dividend 84.50 52 Week Range 71.96 - 91.35 3.71 (4.32%) & Yield Volume 3,757,723 Ex-Dividend Date 2018-11-15 10 AM 02 PM 04 PM

87.65

12 PM

ALLETE, Inc. (ALE)

NYSE - NYSE Delayed Price. Currency in USD

Trade prices are not sourced from all markets

3,954,658

Add to watchlist

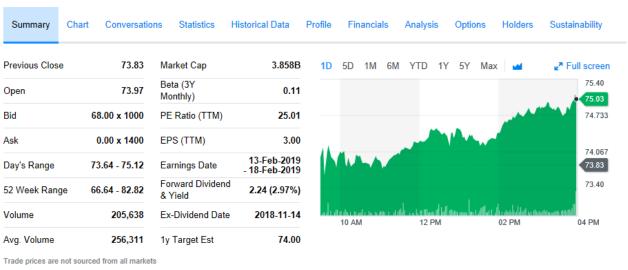
**75.03** +1.20 (+1.63%) **75.03** 0.00 (0.00%)

1y Target Est

At close: 4:02PM EST

Avg. Volume

After hours: 4:46PM EST



## Eversource Energy (ES) NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

**66.05** +1.30 (+2.01%)

**66.05** 0.00 (0.00%) After hours: 4:24PM EST

At close: 4:02PM EST

| Previous Close | 64.75         | Market Cap                  | 20.93B                       | 1D     | 5D    | 1M       | 6M       | YTD  | 1Y | 5Y       | Max | 44                        | ⊾ <sup>™</sup> Full scree |
|----------------|---------------|-----------------------------|------------------------------|--------|-------|----------|----------|------|----|----------|-----|---------------------------|---------------------------|
| Open           | 64.89         | Beta (3Y<br>Monthly)        | 0.15                         |        |       |          |          |      |    |          |     |                           | 66.40                     |
| Bid            | 58.49 x 900   | PE Ratio (TTM)              | 20.20                        |        |       |          |          |      |    |          |     |                           | 65.733                    |
| Ask            | 67.05 x 1000  | EPS (TTM)                   | 3.27                         |        |       |          | ,,,,,,   |      | Т  |          |     |                           | 65.067                    |
| ay's Range     | 64.64 - 66.15 | Earnings Date               | 21-Feb-2019<br>- 25-Feb-2019 | A      | M     |          |          |      |    |          |     |                           | 64.75                     |
| 2 Week Range   | 52.76 - 70.53 | Forward Dividend<br>& Yield | 2.02 (3.12%)                 |        |       |          |          |      |    |          |     |                           | 64.40                     |
| /olume         | 1,660,323     | Ex-Dividend Date            | 2018-12-17                   | aladah | 10 AN | huaanata | utaktida | 12 F |    | natutiha |     | <u>аналинана</u><br>02 РМ | otamidilli                |
| Avg. Volume    | 1,717,388     | 1y Target Est               | 67.41                        |        |       |          |          |      |    |          |     |                           |                           |

OGE Energy Corp. (OGE)
NYSE - NYSE Delayed Price. Currency in USD

☆ Add to watchlist

**40.11** +0.64 (+1.62%) 40.11 0.00 (0.00%)

At close: 4:04PM EST

After hours: 4:19PM EST

| Summary C      | hart Conversation | ons Statistics F            | listorical Data              | Profile | Fina                 | ncials         | Analysis             | Optio | ns Holders | Sustainability        |
|----------------|-------------------|-----------------------------|------------------------------|---------|----------------------|----------------|----------------------|-------|------------|-----------------------|
| Previous Close | 39.47             | Market Cap                  | 8.011B                       | 1D      | 5D 1                 | 1M 6N          | / YTD                | 1Y 5Y | Max 🔟      | ⊾* Full screer        |
| Open           | 39.50             | Beta (3Y<br>Monthly)        | 0.58                         |         |                      |                |                      |       |            | 40.30                 |
| Bid            | 24.00 x 2900      | PE Ratio (TTM)              | 12.05                        |         |                      |                |                      | M AM  |            | 39.967                |
| Ask            | 40.40 x 1800      | EPS (TTM)                   | 3.33                         |         |                      |                |                      |       |            | 20.000                |
| Day's Range    | 39.47 - 40.13     | Earnings Date               | 20-Feb-2019<br>- 25-Feb-2019 | A       | 14                   |                |                      |       |            | 39.633<br>39.47       |
| 52 Week Range  | 29.59 - 41.80     | Forward Dividend<br>& Yield | 1.46 (3.72%)                 |         |                      |                |                      |       |            | 39.30                 |
| Volume         | 1,590,194         | Ex-Dividend Date            | 2019-01-09                   | ساهاه   | li lantado.<br>10 AM | länullihtuturi | ndombradard<br>12 PM |       | 02 PM      | տանունանական<br>04 PM |
| Avg. Volume    | 1,836,080         | 1y Target Est               | 38.71                        |         |                      |                |                      |       |            |                       |

Trade prices are not sourced from all markets

## Pinnacle West Capital Corporation (PNW) NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

**86.07** +1.41 (+1.67%) **86.07** 0.00 (0.00%)

At close: 4:02PM EST

After hours: 4:37PM EST

| Previous Close | 84.66         | Market Cap                  | 9.647B                       | 1D    | 5D       | 1M        | 6M      | YTD  | 1Y     | 5Y       | Max             | 44    | ⊾ <sup>™</sup> Full scree |
|----------------|---------------|-----------------------------|------------------------------|-------|----------|-----------|---------|------|--------|----------|-----------------|-------|---------------------------|
| Open           | 84.93         | Beta (3Y<br>Monthly)        | -0.08                        |       |          |           |         |      |        |          |                 |       | 86.60<br>86.05            |
| Bid            | 0.00 x 1000   | PE Ratio (TTM)              | 19.12                        |       |          |           |         |      |        |          |                 |       | 85.733                    |
| Ask            | 0.00 x 1100   | EPS (TTM)                   | 4.50                         | A.    | <b>A</b> |           | , A     |      | V      | V        |                 |       | 84.867                    |
| Day's Range    | 84.29 - 86.30 | Earnings Date               | 21-Feb-2019<br>- 25-Feb-2019 |       |          |           |         |      |        |          |                 |       | 84.66                     |
| 52 Week Range  | 73.41 - 92.64 | Forward Dividend<br>& Yield | 2.95 (3.44%)                 |       |          |           |         |      |        |          |                 |       | 84.00                     |
| /olume         | 1,072,955     | Ex-Dividend Date            | 2019-01-31                   | nesta | doub in  | milder om | hodondi | 12 P | m<br>M | matulmin | datamandal<br>O | 12 PM | 04 PM                     |
| Avg. Volume    | 1,155,569     | 1y Target Est               | 89.85                        |       |          |           |         |      |        |          |                 |       |                           |

Evergy, Inc. (EVRG)
NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

**56.86** +0.80 (+1.43%) **56.86** 0.00 (0.00%) After hours: 4:29PM EST

| Summary Ch     | art Conversation | ons Statistics H            | listorical Data | Profile  | Finan                        | cials   | Analysis | Option                  | ns Holders | Sustainability             |
|----------------|------------------|-----------------------------|-----------------|----------|------------------------------|---------|----------|-------------------------|------------|----------------------------|
| Previous Close | 56.06            | Market Cap                  | 14.98B          | 1D       | 5D 1N                        | И 6M    | YTD 1    | Y 5Y                    | Max 🕍      | ⊾ <sup>≉</sup> Full screer |
| Open           | 56.37            | Beta (3Y<br>Monthly)        | 0.24            |          |                              |         |          |                         | . 44.      | 57.30                      |
| Bid            | 40.00 x 800      | PE Ratio (TTM)              | 19.00           |          |                              |         |          | M. A.                   |            | 56.85                      |
| Ask            | 61.50 x 900      | EPS (TTM)                   | 2.99            | li.      |                              | 74      |          |                         |            | 56.367                     |
| Day's Range    | 56.07 - 57.15    | Earnings Date               | N/A             |          | Mar                          |         |          |                         |            | 56.06                      |
| 52 Week Range  | 50.89 - 61.10    | Forward Dividend<br>& Yield | 1.90 (3.35%)    |          |                              |         |          |                         |            | 55.90                      |
| Volume         | 1,334,321        | Ex-Dividend Date            | 2018-11-28      | विनीत का | <del>նահանոնն</del><br>10 AM | haannan | 12 PM    | <u>Militalootilaani</u> | 02 PM      | 04 PM                      |
| Avg. Volume    | 1,660,844        | 1y Target Est               | 60.72           |          |                              |         |          |                         |            |                            |