

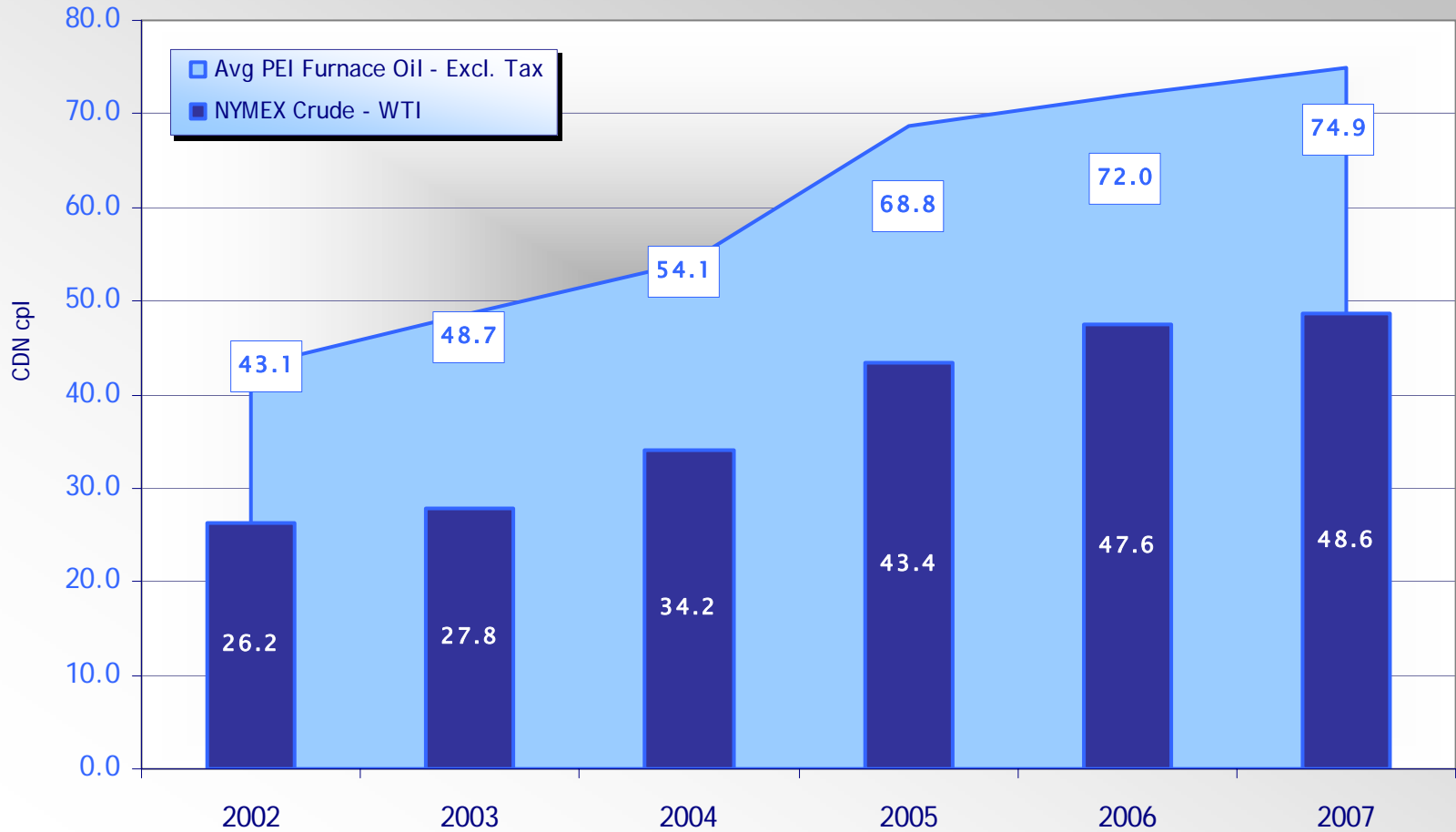


Island Regulatory & Appeals Commission

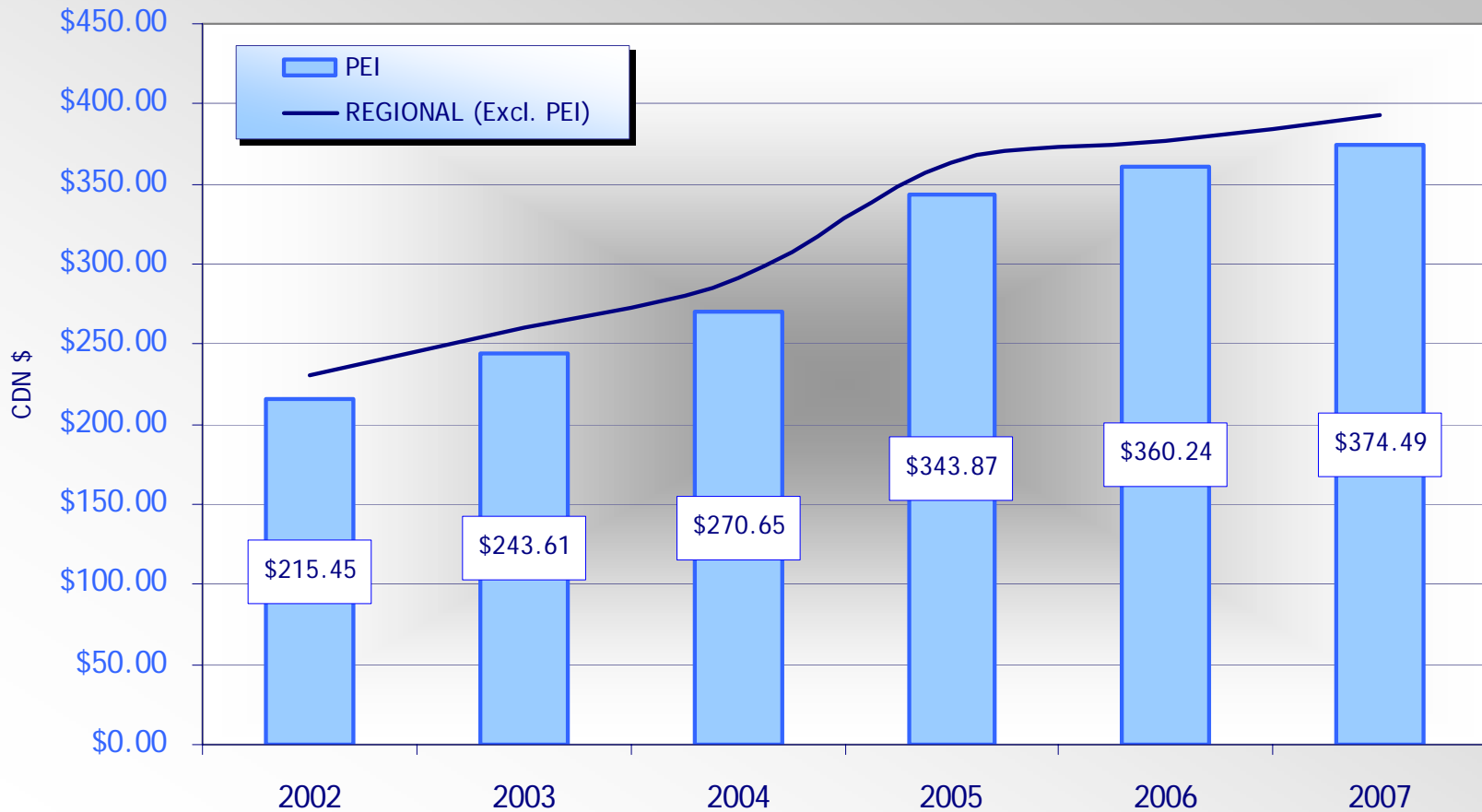
Presentation to the Legislative Assembly
of Prince Edward Island Standing
Committee on Social Development

January 2008

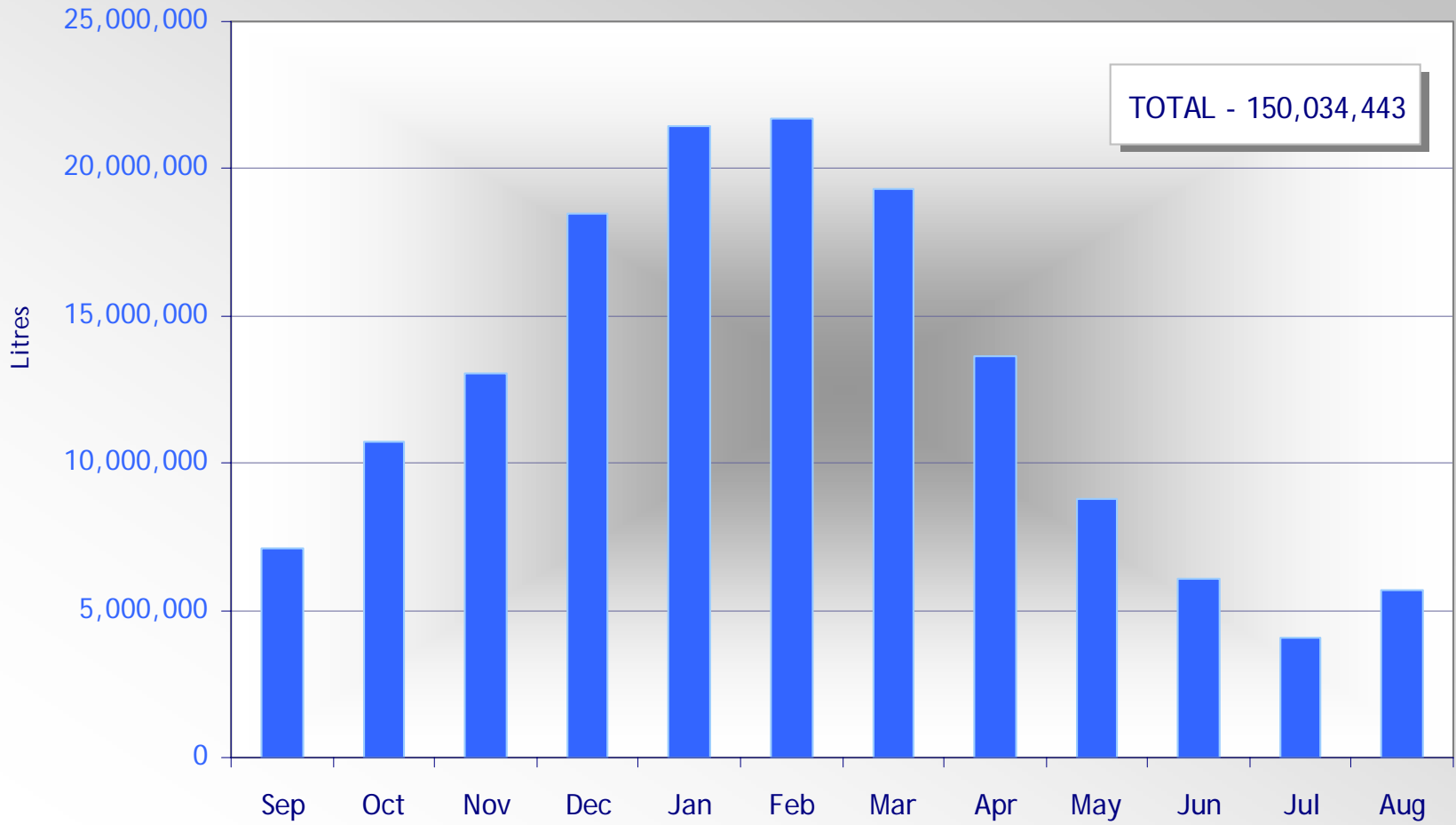
Average Crude Oil/Furnace Oil Prices 2002 - 2007 (Cdn Cents Per Litre)



Average Cost of 500 Litres of Furnace Oil Excluding Taxes 2002 - 2007

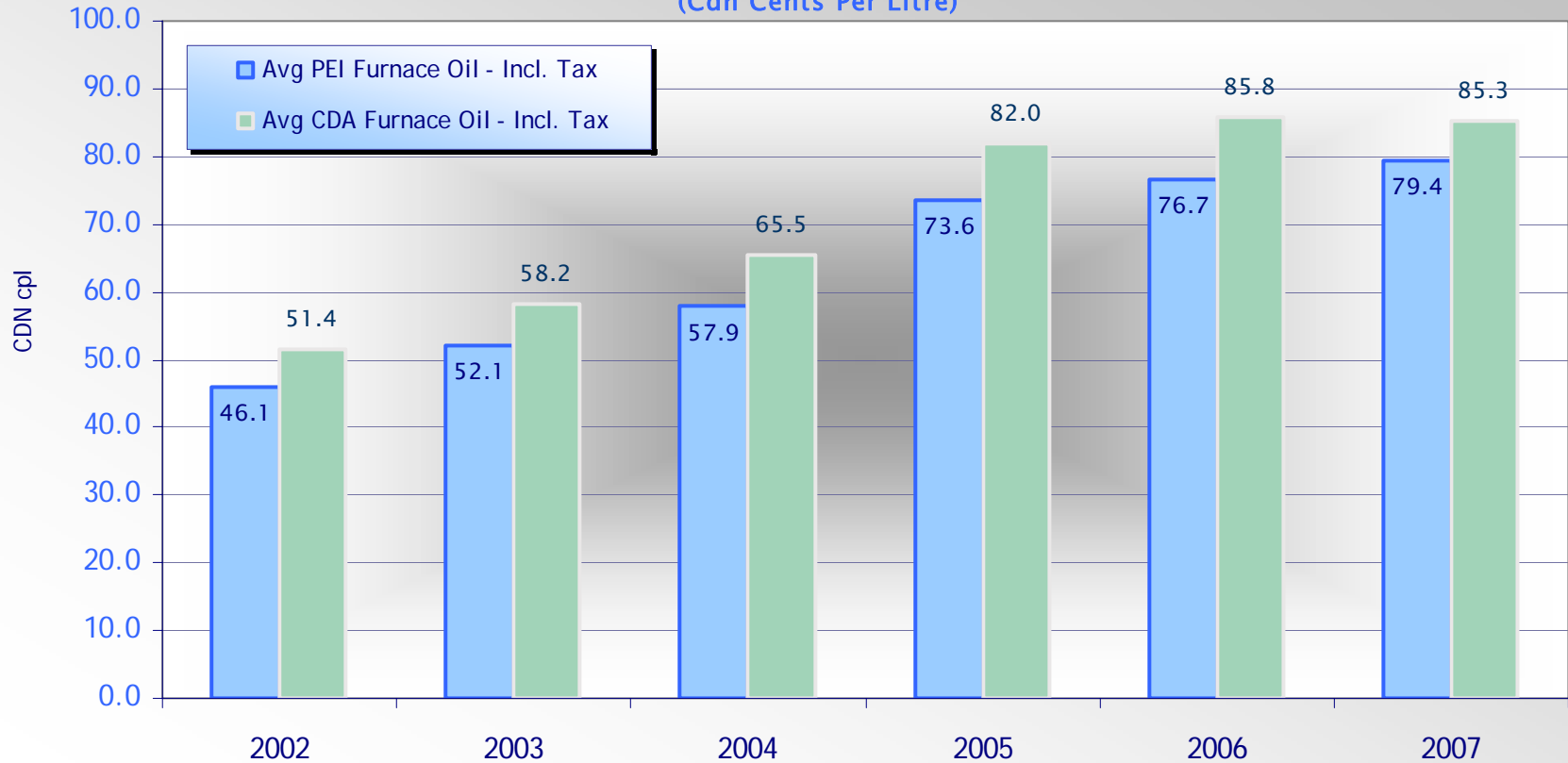


Monthly PEI Furnace Oil Volumes for 2006 (In Litres)



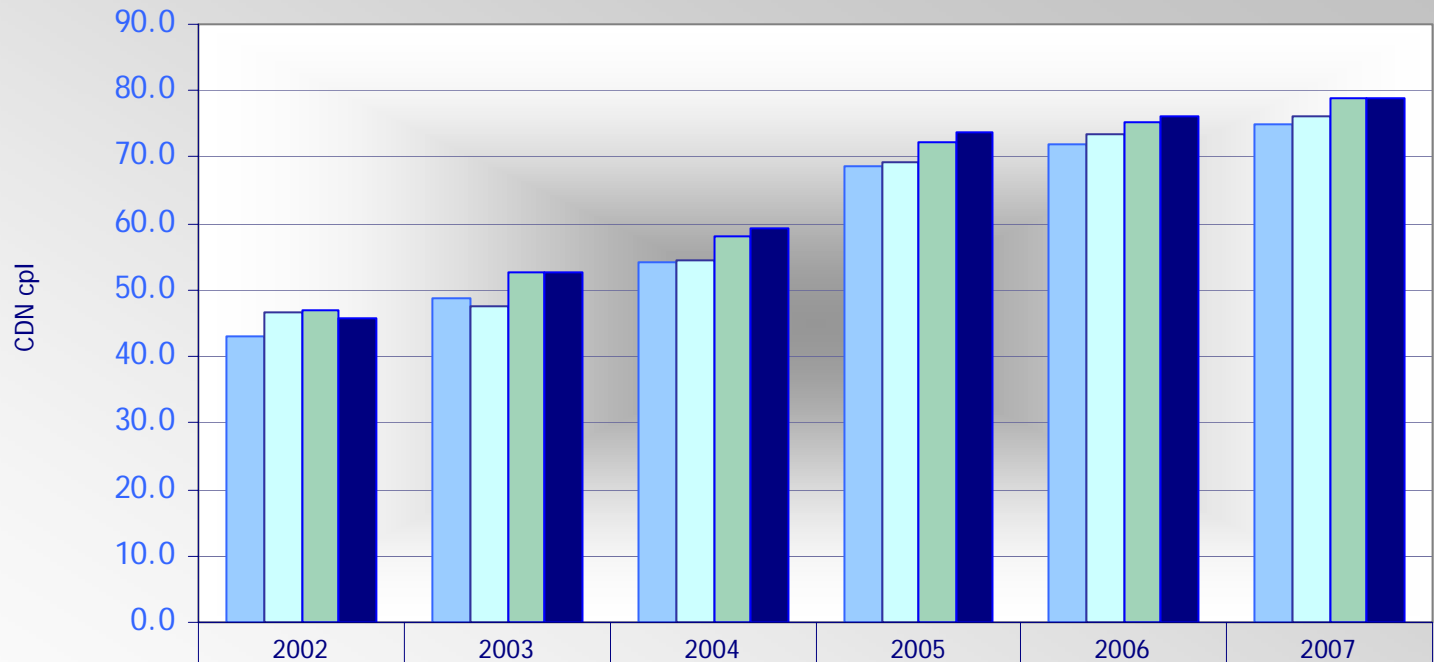
Comparison of Average Furnace Oil Prices — PEI & Canada Taxes Included 2002 – 2007

(Cdn Cents Per Litre)



Comparison of Average Furnace Oil Prices — PEI, NS, NB & NF 2002 – 2007

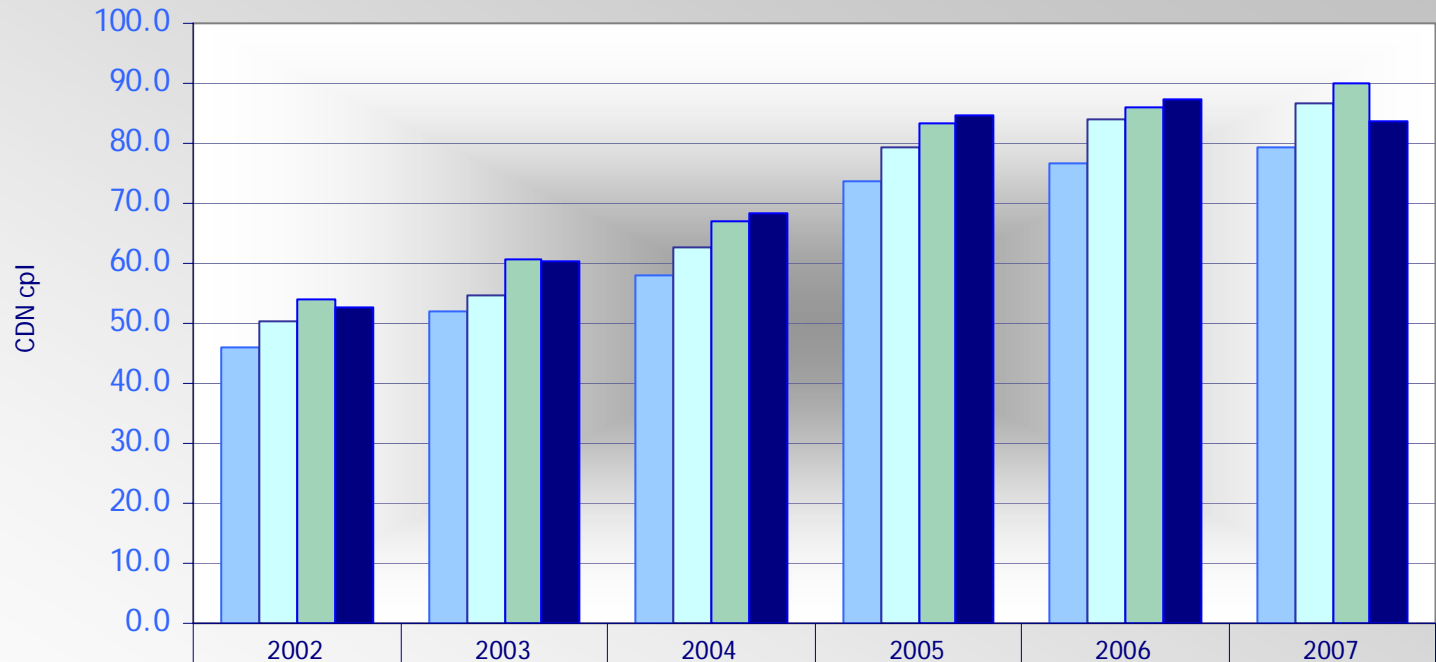
Excluding Taxes – (Cdn Cents Per Litre)



■ Avg PEI Furnace Oil - Excl. Tax	43.1	48.7	54.1	68.8	72.0	74.9
■ Avg NF Furnace Oil - Excl. Tax	46.8	47.6	54.5	69.1	73.4	76.1
■ Avg NB Furnace Oil - Excl. Tax	47.0	52.6	58.1	72.3	75.2	79.0
■ Avg NS Furnace Oil - Excl. Tax	45.6	52.6	59.3	73.6	76.2	78.9

Comparison of Average Furnace Oil Prices — PEI, NS, NB & NF 2002 – 2007

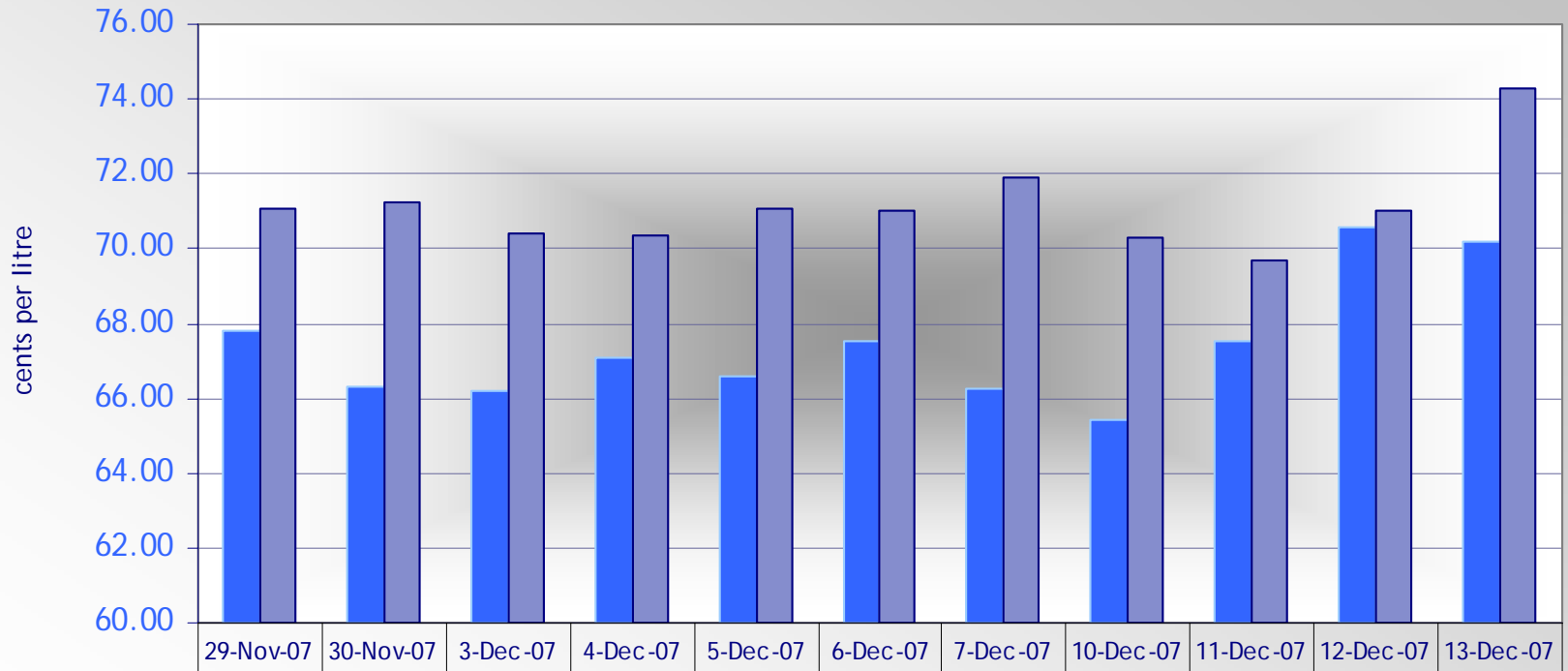
Including Taxes - (Cdn Cents Per Litre)



■ Avg PEI Furnace Oil - Incl. Tax	46.1	52.1	57.9	73.6	76.7	79.4
■ Avg NF Furnace Oil - Excl. Tax	50.3	54.7	62.8	79.4	84.1	86.7
■ Avg NB Furnace Oil - Excl. Tax	54.0	60.6	67.1	83.2	86.1	90.2
■ Avg NS Furnace Oil - Excl. Tax	52.5	60.5	68.4	84.8	87.3	83.7

- In Prince Edward Island, at least 50% of the furnace oil sold is distributed by re-sellers.
- There are 7 companies classed as re-sellers.
- Current gross margins represent approximately 17% of a typical heating bill.

Furnace Oil
Comparison of NY Harbour Spot & Halifax Rack Prices
 Model Price-Setting Period – Nov 29 – Dec 13, 2007



■ NY Harbour Spot	67.80	66.31	66.22	67.08	66.60	67.52	66.24	65.43	67.54	70.55	70.19
■ Halifax Rack	71.10	71.23	70.43	70.37	71.07	71.03	71.90	70.30	69.70	71.00	74.30